

RESULTS and RESULTS Educational Fund Boards of Directors Meeting

Minutes of the September 23-25, 2022 meeting

Meeting held both in-person and virtually on Zoom.

Session 1 - September 23, 2022

Attending: Kul Gautam (Board Chair); Pankaj Agarwal (Secretary); S. Ashish Bali; Joanne Carter (*ex officio*); Sam Daley-Harris; Roger Hudson; Jennifer M. Koo; Scott Leckman; Ernie Loevinsohn; Lynne Patalano; Lindsay K. Saunders

Staff: Joanne Carter, Executive Director; Mark Butler, CFO/COO; Barb Weber, Vice President for Philanthropy; Jesse Marsden, Chief of Staff

Meeting Called to Order by the Chair at 1:45pm.

Welcome & opening business: Chair opened with remarks on the current context both in the US and Globally for our work. Reading of the organization's Anti-Oppression Values

Consent Agenda: Chair presented the consent agenda noting its contents including:

- Meeting Agenda
- Approve Minutes for Winter Board Meeting 2022
- Approve EC Minutes for April 12, 2022

Consent agenda adopted by unanimous consent.

Board In-Camera Discussion – Governance: The Boards of Directors held an in-camera discussion reviewing governance matters including the election of a Chair of the Boards and selecting new members of the Audit Committee. Decision points:

- **Motion** by Lynne Patalano to elect Kul to a new 3 year term as Chair of the Boards of Directors Covering September 2022 through August 2025. Second by S. Ashish Bali. **Motion passed unanimously**.
- **Motion** by Chair to nominate S. Ashish Bali, Lynne Patalano, and Pankaj Agarwal to the Audit Committee. **Motion passed unanimously.**

Discussion: Issues Committee & "Innovations in Advocacy": Discussion facilitated by Ernie Loevinsohn, Chair, Issues Committee, joined by Ken Patterson, Director – Grassroots Impact, and Crickett Nicovich, Associate Director – Government Affairs. Reviewed variety of ideas around strategic opportunities to consider for enhancing organizational impact.

Session 1 adjourned 4:30pm eastern time.

Session 2 - September 24, 2022

Attending: Kul Gautam (Board Chair); Jan Twombly (Board Treasurer); Pankaj Agarwal (Secretary); S. Ashish Bali; Lily Calloway; Joanne Carter (*ex officio*); Sam Daley-Harris; Roger Hudson; Jennifer M. Koo; Scott Leckman; Ernie Loevinsohn; Lynne Patalano; Lindsay K. Saunders

Staff: Joanne Carter, Executive Director; Mark Butler, CFO/COO; Barb Weber, Vice President for Philanthropy; Jesse Marsden, Chief of Staff

Welcome & reconvening: Meeting commenced at 9:00am with remarks from the Chair.

Anti-Oppression in Our Work: In response to a request at the March board meeting to conduct a deeper training for Board members, guest speaker Christina Gunther, Ph.D., Chair, Department of Health Sciences, Sacred Heart University was invited to conduct a session on anti-oppression as a central theme in our advocacy with a particular focus on Diversity & Inclusion. Presentation covered a range of definitional themes and examples and applications. A follow-on step will include a baselining survey to be conducted with the Board to establish a clearer picture of the Board's own current state of knowledge on the broader subject to inform further engagement and progress. A discussion followed the training session that connected this with the previously discussed concepts building on *diversity, equity, and inclusion* or DEI such as JEDI (addition of *justice*). Action Item identified for staff to present a single page briefing on these concepts as an aid to general messaging and a rationale for selecting a common terminology going forward as AO, DEI, or JEDI – at least for externally facing audiences.

Grassroots Board Member Committee Report: Members of the Grassroots Board Member Committee remarked on their activities and engagements over the preceding 6 months. Special note was made of the recent GRBM elections including flagging their looking into opportunities to increase voter turnout in the election; increasing promotion of and participation in virtual Townhalls.

Auditor's Report to the Boards of Directors: Tina Preacher, CPA Audit Principal, Jones, Maresca, & McElwaney presented the outcomes of the audit services provided which returned a clean finding of the organization's financial records.

Executive Director's Report: Joanne Carter, Executive Director, presented on the accomplishments, recent changes, status of fundraising for the organization followed by discussion. Highlights included:

- Joanne noted achievement of some of the biggest wins in our history including expansion of the CTC in 2021 and proof of its power in reducing child poverty, the recent Global Fund replenishment at the highest levels ever achieved, passage of the Global Malnutrition Prevention and Treatment Act, and passage in the House of the READ Act.
- Reminded of the persistent challenges of the moment including a shift from acute to chronic emergencies as well as the confluence of multiple crises creating a sense of "zero" sum between priorities vs driving a message of expanding investment in meeting the overall moment.
- Illustrated the case of our work with the Global Fund in calling for boldness in setting targets rooted in the need in the world and building back rather than starting from what we have and assessing what we think is a next possible increment.
- Outlined a priority to root our coming planning sessions in this drive for boldness, not only in our
 policy work but as well in our thinking about the advocacy network and strength we think will be
 needed to achieve those ambitious aims. Noted key immediate factors are staffing up through our
 current hiring campaign and through building further out around an "annual rhythm" seeking to
 more effectively align the ways we work across, not only within, functions of the organization.

Departmental Report: Development

Barb Weber, VP for Philanthropy, presented updates on work of the Development Team along with an overview of the landscape in philanthropy and its implications for RESULTS. Highlighted significant overall increases in recent giving to RESULTS, particularly in US Poverty program areas. Also noted a need/opportunity to account for broader trends in giving nationally and internationally. With recent hiring as part of the organizational priority on building out capacity, she noted a shift from mainly recruiting to mainly on-boarding new team members with some additional positions still in consideration.

Departmental Report: Finance & Operations

Mark Butler, CFO/COO, presented on the financial and operational outlook of the organization noting the organization's strong financial position. Reviewed the progress on the organizational hiring campaign including assessments of positions still anticipated for hiring. Underscored the opportunity to drive our strategic investments as identified in previous board meetings leveraging the substantial resources secured. Made note of strategic

importance of aligning organizational processes across both operations and program areas and that work to bring online components of this "annual rhythm" is underway and will continue to be built out over the coming months.

Session 2 adjourned 5:15pm eastern time.

Session 3 - September 25, 2022

Attending: Kul Gautam (Board Chair); Jan Twombly (Board Treasurer); Pankaj Agarwal (Secretary); S. Ashish Bali; Lily Calloway; Joanne Carter (*ex officio*); Sam Daley-Harris; Nikki Eberhardt; Roger Hudson; Jennifer M. Koo; Scott Leckman; Ernie Loevinsohn; Lynne Patalano; Lindsay K. Saunders

Staff: Joanne Carter, Executive Director; Mark Butler, CFO/COO; Barb Weber, Vice President for Philanthropy; Jesse Marsden, Chief of Staff

Welcome & reconvening: Meeting commenced at 9:00am with remarks from the Chair.

Board Discussion – Ad Hoc Committee on Recommendations for Refreshing the Board: Facilitated by Ernie Loevinsohn, Chair/Facilitator of the Ad Hoc Committee. Ernie shared with the board draft recommendations of the committee and elicited input and comments on the same from board members. Input was collected and will be reviewed further by the Ad Hoc Committee with the aim of generating a final set of recommendations for the Board's consideration and adoption.

Departmental Report: Campaigns Team

Colin Smith, Director – Expansion & Communications and Ken Patterson, Director – Grassroots Impact Team, and Crickett Nicovich, Associate Director – Government Affairs, joined Joanne in presenting and discussing highlights of recent global policy campaigns with special mention of recent work around the Global Fund renewal held a few days before in New York. Subsequently, Meredith Dodson, Director – US Poverty Policy Campaigns presented on highlights of key US poverty policy campaigns.

Closing Business: Chair provided a recap of the meeting over the two sessions. Action items for Board and for staff were noted.

Winter Board meeting adjourned September 25, 2022 at approximately 2:30pm.

Board In-Camera Session with the Executive Director and as solely the Board members held from approximately 2:30-3:30.