VOICES THAT CHANGE THE WORLD
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Dear Friends,

RESULTS just celebrated its 35th anniversary, and we’ve come a long way since 12 people first gathered in a Los Angeles living room to write letters to Congress. Those original advocates understood that ending poverty was possible, and it would require using their voices to reshape political priorities.

Since 1980, our volunteers have published more than 12,000 pieces of media, met face-to-face with members of Congress over 4,500 times, and led another 150,000 conversations with congressional staff. We now have partners and affiliates all over the world and a leading team of legislative experts and policy analysts, but it remains our committed volunteers that set us apart. Now 35 years in, we know what can happen when a determined group of people decide they are going to help change political priorities, change policy, and change the world.

And change the world they have. When these volunteers started their advocacy on child survival, more than 40,000 children were dying every single day from preventable causes. Now, not only have child deaths gone down by more than half, but the world is in a position to actually end preventable child and maternal deaths in the next 20 years. And if it’s up to volunteers like Garrett Wilkinson in Kansas, who you’ll read about in these pages, we will absolutely make this a reality.

Here in the United States, RESULTS has long championed federal programs and policies that lift millions of Americans out of poverty each year. In 2015, we celebrated a major tax policy victory that will ensure 16 million Americans don’t fall into poverty or deeper into poverty. It is volunteers like Maxine Thomas in Indianapolis who worked tirelessly to make this possible.

These are just a few examples of the progress everyday people have helped drive with RESULTS. The number of children in primary school worldwide has doubled since RESULTS began advocating to eliminate barriers like school fees and expand access to education. Advocacy for the Global Fund to Fight AIDS, Tuberculosis and Malaria and the U.S. global AIDS initiative has helped increase the number of people on lifesaving HIV/AIDS treatment more than 100-fold. Tax provisions for low-income working families and safety net programs like SNAP (formerly food stamps) now reduce the U.S. poverty rate by half.

But there is still far more work to do to achieve the future we want.

With partners on five continents, we are proud to be pioneers in powerful citizen advocacy. We continue to work towards the same goal as those who came to the very first RESULTS meeting 35 years ago: people using their voices to realize the end of poverty and a more just and humane world. Together, we will get there, and your support makes all of our work possible.

Thank you.

Joanne Carter
Executive Director, RESULTS
and RESULTS Educational Fund

Scott A. Leckman, M.D., F.A.C.S.
Chair, RESULTS
and RESULTS Educational Fund Board
WHO WE ARE

WHAT WE DO:

RESULTS and RESULTS Educational Fund support a movement of passionate, committed everyday people who use their voices to influence political decisions that will bring an end to poverty.

Volunteers receive training, support, and inspiration to become skilled advocates. In time, they learn to effectively guide policymakers toward decisions that improve access to education, health, and economic opportunity.

With every hour of their time, volunteers multiply their impact through the enormous power of advocacy — whether it’s helping change policy to support millions of families to put food on the table or helping raise billions of dollars for the world’s most vulnerable children.

Backed by in-depth research and the legislative expertise of staff, RESULTS advocates realize the incredible power they possess to use their voices to change the world.

OUR STRUCTURE:

RESULTS Educational Fund, a nonprofit 501(c)(3) organization

- Performs cutting-edge research and oversight.
- Educates and mobilizes the public, policy makers, and the media.
- Supports powerful citizenship by training volunteers in public speaking, generating media, and educating their communities and elected officials on issues of poverty.

RESULTS, Inc., a nonprofit, grassroots advocacy 501(c)(4) organization

- Pushes for specific policies and legislation to address poverty.
- Empowers people to become voices for the end of poverty through grassroots advocacy.

RESULTS EDUCATIONAL FUND IS ALSO HOME TO A POWERFUL INTERNATIONAL GLOBAL HEALTH PARTNERSHIP:

ACTION is a partnership of locally-rooted organizations around the world that advocate for lifesaving care for millions of people who are threatened by preventable diseases. Across five continents, ACTION works to increase investments and build political support for global health.

WWW.ACTION.ORG
RESULTS REAL Change Fellow Carl Schneider meets with Rep. Steve Cohen (D-TN) on Capitol Hill.
It was a moment that RESULTS volunteer Maxine Thomas said was like “winning the Super Bowl.” After two years of tireless advocacy by RESULTS volunteers all across the country, Congress finally put into permanent law key provisions of the Earned Income Tax Credit (EITC) and Child Tax Credit (CTC). If these provisions had been allowed to expire — as they were set to do — 50 million Americans would have been at risk of losing their credits, and 16 million would have been forced into poverty or even deeper into it. Because of advocates like Maxine, that didn’t happen. The Center on Budget and Policy Priorities called it one of the biggest anti-poverty legislative victories in the last 20 years. “Many of us used our voices to help get this accomplished,” Maxine said. “I felt like a champion.”

Maxine, a married mother of five in Indianapolis, has experienced the impact of the EITC and CTC firsthand. In a moving and deeply personal op-ed for The Hill, she described struggling to support her family despite working full-time, and how the EITC and CTC allow her to buy much needed items for her children. “There is nothing quite like watching the joy on my kids’ faces as they run and play in a new pair of shoes they were able to pick out themselves,” she wrote in the op-ed, which was published about six weeks before the tax credit victory. Authoring a piece that was published in a national publication — and one that happens to be widely read by lawmakers — was another huge milestone for Maxine, who joined RESULTS in 2014.

Helping to save crucial tax credit provisions wasn’t the only success for RESULTS volunteers working on U.S. poverty issues in 2015. Their advocacy also helped to prevent a massive cut to SNAP (formerly food stamps) that could have left 11 million people without a reliable source of food. Thanks to our volunteers’ persistence — including publishing 76 media pieces over just two months — that didn’t happen.

I believe advocacy is a calling. Advocacy gets results and is one of the most important tools we have to create change.
TIME TO PUT WORKING FAMILIES FIRST
“It was amazing that my story mattered and was considered worth publishing. It was amazing that I was able to release that from my being,” she said.

And as a participant in the inaugural year of RESULTS’ Experts on Poverty program, which supports advocates who have direct experience with federal nutrition programs, she has learned new ways to harness the power of her story.

“The Experts on Poverty program is like a family, and we have support and guidance from the RESULTS team, who are equipping us with information and support to use our voices in the best possible way. The platform we have now through our Experts group is phenomenal.”

In 2015, Maxine worked to build a new RESULTS group in Indianapolis that now has eight active members. She intends for it to keep growing. And while she’s only been involved with RESULTS for a couple of years, she said that from her first International Conference in 2014, she felt a strong connection to her fellow advocates.

“I thought, how is it that all these people are fighting for an issue that they don’t have any personal experience with? I know about it firsthand, so how can I not do something? If so many people are fighting for a cause and I can do the same thing, then I will. This is only the beginning for me.”

A SENSATIONAL YEAR OF MEDIA:

RESULTS volunteers had their most successful media year in over a decade, securing over 500 media pieces from coast to coast. From national outlets like NPR and The New York Times, to local papers like the Hutchinson News in Kansas and the Idaho Statesman, our advocates raised their voices for change.
On New Year’s Eve 2015, Garrett Wilkinson answered a call from an unknown number. The voice on the other end introduced himself as Jerry Moran.

Garrett, a 20-year-old sophomore at Kansas State University, was stunned.

“The same Jerry Moran who is my U.S. senator?” he wondered.

Indeed it was. Sen. Moran was calling to thank Garrett for writing an op-ed on the Reach Act for a local newspaper. A few days earlier, Garrett had handed the senator a paper copy of the article (with his phone number written on top) at a town hall meeting in Haven, Kansas.

“Senator Moran said it really touched him to see young people come out in support of this, because we weren’t asking for anything that pertained to ourselves. It was about helping others,” Garrett recalled.

The Reach Every Mother and Child Act of 2015, legislation that RESULTS helped to craft, will ensure the U.S. does its part to help end preventable maternal and child deaths in low-income countries. It will also enshrine important reforms into law that will make USAID, our main development agency, more effective and efficient.

Moran signed on to the Reach Act a few weeks after his phone conversation with Garrett. Kansas’ other senator, Pat Roberts, also attached his name in support.

“Kansas was the first state to have two Republican senators on the Reach Act,” Garrett said proudly.

Hundreds of RESULTS volunteers all over the country were working alongside Garrett to push Congress to take up the Reach Act. By the end of 2015, dozens and dozens of members of Congress from both parties and every corner of the country had added their names to the bill, with the list growing by the week.

As a 2015 RESULTS REAL Change Fellow, Garrett was part of a year-long advocacy intensive for young leaders. He said the experience showed him “what you can do with democracy.”

“A 20-year-old pre-med student can write an op-ed and get a call from his senator, which has the possibility of leading to a vote on a bill that can help save the lives of 15 million children by the year 2020,” he said. “That’s astounding.”

Fundraising for 100 clean water filters — that was almost a full time job. For that same amount of time, you can make sure that a billion dollars get appropriated so that more brilliant, locally specific programs receive the funding they need.

Garrett started a RESULTS group on his campus in fall 2015 with his friend Daniel, also a REAL Change Fellow. They decided their group would tackle both domestic and global issues, and have so far delivered 80 handwritten letters to members of Congress.

He said the phone call from Moran was serendipitous in more ways than one. Not only did Moran end up signing on to the Reach Act, but Garrett now is able to use that story to inspire others. (continued on page 15)
A group of RESULTS allies come together for a day on Capitol Hill to support the Reach Act.
“A lot of college students don’t know the difference between representatives and senators, or even their names. And it’s hard to get them to write a letter about something they don’t know much about. But telling them stories like this is really powerful,” he said.

Garrett’s interest in global poverty stems back to his teens, when his high school established a cross-cultural partnership with a school in Nepal. He launched a project to fundraise for clean water filters for the community surrounding the school.

He said his experience in Nepal was invaluable, but only drove home the importance of advocacy in creating positive global change.

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He said that as far as he’s concerned, everyone who cares about poverty and global health should get involved with RESULTS.

“If everyone who cared about these issues took a little time to write a letter and make a phone call, I think we wouldn’t need to complain so much about what’s happening in Congress.”

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A LEGACY ON CHILD HEALTH:

Child survival and access to health services for all is a cause that RESULTS volunteers have been working on since the organization’s inception 35 years ago. Thanks in no small part to their tireless advocacy, preventable child deaths have gone down by more than half.

The RESULTS and ACTION family kicked off 2015 with a historic win on child survival, helping secure over $7.5 billion from world leaders to fund Gavi, the Vaccine Alliance, supporting countries to vaccinate children against some of the world’s leading killers. Almost half of the $7.5 billion global total came from ACTION partner countries.

Despite this great progress, 11 children under five still die every minute — most from preventable and treatable causes like diarrhea and pneumonia. That’s where the Reach Act comes in. By focusing on those who are hardest to reach, scaling up what’s proven to work, building local capacity, and stretching every dollar further, the Reach Act will help pave the way for the end of these deaths by the year 2035. RESULTS advocates won’t stop until that goal is a reality.
Minh Nguyen didn’t bother voting in the 2012 U.S. presidential election. He wasn’t into politics and didn’t think his vote would make a difference.

Fast forward to fall 2015. Minh, 25, is a RESULTS Election Fellow in New Hampshire. His whole life revolves around engaging candidates and getting them to make commitments on childhood nutrition, education, and the Global Fund to Fight AIDS, Tuberculosis and Malaria. He attends dozens of campaign events every week and rattles off questions like a seasoned advocate.

What sparked such an incredible transformation?

Minh says it all began in October 2013, when he saw RESULTS founder Sam Daley-Harris speak on his college campus in Texas. Daley-Harris’ talk about citizen activism piqued Minh’s interest enough to attend a few meetings in Houston and to join in on some monthly conference calls. He eventually applied to RESULTS’ REAL Change Fellowship program for young leaders and attended the 2014 International Conference. That, he said, was the turning point.

“I was so inspired at the International Conference. There were such amazing speakers and everyone there was so supportive. To see people my age caring about these issues was awesome,” Minh said.

And meeting with his members of Congress on Capitol Hill during advocacy day made him realize the power of his own voice.

“Through advocacy, you can help millions of people, obviously many more than I could ever help directly,” he said. (continued on page 18)

I never knew about advocacy before RESULTS, and now I can say it’s totally changed my life.

DID YOU KNOW?

RESULTS Election Fellows and volunteers engaged presidential candidates more than 130 TIMES!

RESULTS volunteers had 275 FACE-TO-FACE MEETINGS with members of Congress.

The 2015 RESULTS International Conference was our biggest EVER, with 535 PARTICIPANTS from 23 COUNTRIES.
RESULTS Election Fellow Minh Nguyen attends a presidential campaign event in New Hampshire.
After that, Minh was hooked. Back home in Texas, he started going to town hall meetings to urge his representatives to take action on a resolution supporting vaccines in low-income countries. He developed into such an effective advocate that it seemed only natural to apply those skills as a RESULTS Election Fellow. In August last year, he picked up and moved to New Hampshire, a key primary state.

Minh spent the next six months zigzagging around New Hampshire and going to as many campaign events as he possibly could. At a Hillary Clinton rally in Exeter, he decided to try to get her attention by affixing one of her campaign stickers to his forehead. It worked, and she promised him her full support. Jeb Bush complimented Minh’s “doggone determination.” And after several months of engaging Sen. Marco Rubio, the former candidate finally gave his committed support to childhood education and nutrition initiatives. Minh was so thrilled he jumped up and gave Rubio a hug.

“I just want to do something to make a positive difference in the world,” Minh said. “I never knew about advocacy before RESULTS, and now I can say it’s totally changed my life.”

The NEXT GENERATION OF ADVOCATES:

The RESULTS REAL Change Fellowship program is training the next generation of young activists and leaders. During the 12 month program, REAL Change Fellows learn how to engage members of Congress on RESULTS’ issues, how to write op-eds that will get published in the media, and how to mobilize their communities to create change. The 2015 class of REAL Change Fellows held 256 meetings with members of Congress and their staff, and they published media and organized outreach events in dozens of states. Now they are helping launch new RESULTS groups across the country.
RAISE YOUR VOICE WITH RESULTS
RESULTS Educational Fund’s international partnerships continue to innovate in education, global health, and microfinance initiatives around the world.

OUR GLOBAL REACH

HERE ARE JUST A FEW HIGHLIGHTS FROM 2015:

- RESULTS Educational Fund piloted a new global Right to Education Index (RTEI), a report card measuring progress on the right to education around the world. In its pilot year, RTEI is working with partners in Tanzania, Nigeria, Zimbabwe, the Philippines, and Chile to make sure that children everywhere have the right to education.

- The 2015 State of the Microcredit Summit Campaign Report made the case for scaling up six proven financial inclusion strategies to support hundreds of millions of extremely poor people to move out of poverty.

- ACTION launched a donor accountability scorecard on nutrition, a live online tool that tracks progress on nutrition investments by governments and other external donors. The scorecard is helping advocates worldwide hold their governments accountable for their promises on malnutrition — the underlying cause of nearly half of all childhood deaths.

Learn more about our global partnerships at www.results.org and www.action.org.
Nobel Peace Prize laureate Malala Yousafzai and RESULTS Senior Legislative Associate Allison Grossman take a pause after a full day of congressional meetings. RESULTS was thrilled to help organize Yousafzai’s very first visit to Capitol Hill.
RESULTS brings together volunteers across the United States...

...and advocacy organizations around the world.
**OUR SUPPORTERS**

RESULTS volunteers are using their voices to change the world — thanks to YOUR SUPPORT. Our work over the last 35 years has only been made possible by the generosity of private foundations, our dedicated volunteers, and individuals from all walks of life.

**$25,000+**
- David and Katie Bodnick
- Ellen Kempler and Ken Rosen
- Gordon Irlam
- Joel Rubinstein and Sylvia Sabel
- Pankaj Agarwal and Sapna Mahwal
- Peter and Sharon Fiekowsky

Leaving a world we’re proud of to our children.

**$5,000+**
- Alan and Ellen Newberg
- Courtney and Fred Steves
- Cynthia Changyit Levin and David Levin
- Debra Baskin
- Dixie Camp
- Edward Winslow
- Jan Twombly
- John Hornby
- Michol O’Connor
- Nick Craig
- Roger L. Hudson
- Roxanne and Kip Allen
- S. Rees and J. Winge
- Scott A. Leckman

**$2,500+**
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- Lynne E. Patalano
- Martha J. Karnopp
- Mary Martin
- Oscar Lanzi
- Paul and Beth Wilson
- Paul Brindle
- Peggy Harvey and Paul Hornick
- Rich and Reba Renner
- Bob and Barbara Sample
- Steven Krausz
- Victoria S. Treland

**$1,000+**
- Anonymous (7)
- Alexander Counts
- Aileen White
- Allison and Clare Gallaher
- Amy Rossman and Christian Feuillet
- Andy and Susan Clarke
- Anne and Tom Singley
- Arthur Schick
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- Claudia Morgan
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- David Burns
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- Dolly Brenneman
- Edgar Grevelle
- Eloise Sutherland
- Frank L. Gilbert
- Gabrielle Napolitano
- Gene Pizzo
- George Durazzo, Jr.
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- Jan and Joy Linn
- Jaqueline LaPlante
- Jeannette Allen
- Jeff Kincheloe
- Jennifer and Walter Long
- Jerline Carey
- Jillian Barron
- Joan Gast
- Joan Lombardi, Early Opportunities LLC
- Joanne Carter and Geoffrey Barron
- Joanne DiDato
- John Roberts
- Judy Arbogast
- Kathleen Duncan
- Kathryin Sherlock
- Kelly Penrod and Michael Winters
- Kirubahara Vaheesan
- Laura Linn
- Len and Phyllis Chorazy
- Leon Galloway III
- Liz Clerkin
- Lois Dodson
- Louisa Barkalow
- Manisha Toor
- Marc Tolo
- Marian Lyddon
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- Martin White
- Mary Kay Sigda
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- Neil Sinhababu
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- Patricia Behenna
- Patrick Hughes
- Paula Zwagerman
- Pegggi Sturm
- Peter Stoel
- Phyllis Bjorkman
- Ram Nagarajan

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Foundations/Organizations
Anonymous
ACC Telecom
Aeras Global TB Vaccine Foundation
Alliance to End Hunger
Bill & Melinda Gates Foundation
Children’s Investment Fund Foundation
Equality Network Foundation
Frances Beidler Foundation
Frederick Mulder Foundation
Johnson & Johnson
Keating Family Foundation
MasterCard Foundation
New Venture Fund

Open Society Foundations
Raptim Humanitarian Travel
Reed Family Donor Fund
TB Alliance
Texas Children’s Hospital
The Anne and Henry Zarrow Foundation
The Annie E. Casey Foundation
The Gordon R. Irlam Charitable Foundation
The Seattle Foundation
The Williams Family Trust
United Nations Foundation: Shot@Life
US Fund for UNICEF
Wallace Genetic Foundation
Wilson Smith Cochran Dickerson
Zions First National Bank

Bequests
In memory of Robert Dickerson from his beloved wife
The Estate of Gail Neumann

RESULTS Educational Fund is a Four Star Charity! Charity Navigator is America’s premier independent charity evaluator.
2015 FINANCIALS:
RESULTS AND RESULTS EDUCATIONAL FUND

All figures are provisional, pending final auditor's report. The final auditor's report is available at www.results.org.
2015 BOARD OF DIRECTORS:
RESULTS AND RESULTS EDUCATIONAL FUND

Scott A. Leckman, M.D., F.A.C.S.
Chair of the Board

Pankaj Agarwal
Senior Manager, Deloitte Consulting

Dr. Joanne Carter
Executive Director, RESULTS and RESULTS Educational Fund

Cynthia Changyit-Levin
Grassroots Board Member
Anti-Poverty Blogger

Sam Daley-Harris
Founder, RESULTS and RESULTS Educational Fund
CEO, Center for Citizen Empowerment and Transformation

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Patrick Hughes
Founder and CEO, Inclusion Solutions

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Grassroots Board Member

Jan Twombly
Treasurer of the Board
President, The Rhythm of Business

Marianne Williamson
Author and Lecturer

Beth Wilson
Grassroots Board Member

Marian Wright Edelman
President, Children’s Defense Fund

Professor Muhammad Yunus
Founder, Grameen Bank
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p. 22  The territorial boundaries of India as shown on this map are neither accurate nor authentic, and do not represent the actual and sovereign claims of the Republic of India.