

Taking Leadership in Extraordinary Times

RESULTS Educational Fund
and RESULTS
2009 Annual Report



From the Executive Director



The global economic crisis has had its most dire impact on the poorest people and communities here at home and around the world. At RESULTS and RESULTS Educational Fund (REF), this has given even greater urgency to our work. More than ever, acting in solidarity with the most vulnerable people with the least political clout is critical. That's what we've been doing — focusing our campaigns on addressing the needs of those most at risk and inspiring responses at a scale necessary to create real impact.

For example, during the debate on health care reform it became clear that low-income Americans, who were largely being left out of the conversation, needed more voices to ensure that reform met their needs. So that is where we focused our efforts, and by advocating for expanded access to Medicaid and community health centers, 16 million uninsured people will soon be covered by Medicaid while 20 million more will be served by community health centers.

To ramp up the response to the plight of over 72 million of the world's poorest children who don't have access to primary (elementary) school, we laid strategic groundwork for the creation of a Global Fund for Education. This multi-country fund would bring hope and real opportunity to the most vulnerable children on the planet.

We continue our worldwide efforts to ensure that the resources allocated for AIDS, TB, and malaria match the need. These efforts have shown remarkable progress. By the end of 2009, the Global Fund to Fight AIDS, Tuberculosis and Malaria, which we helped launch in 2002, had saved an estimated 4.9 million lives!

Our advocacy role is critical in these campaigns because we hold a bold vision for what is possible, and because we have hard-working, savvy advocates and powerful national and global partnerships. Despite these challenging economic times, our ability to deliver on our mission is stronger than ever *because of our donors*, whose strong continuing support is a profound assertion of their commitment to a more just and humane world.

We are so thankful to all our partners who made possible the important and life-saving results shared in this report.



Joanne Carter
Executive Director
RESULTS and RESULTS Educational Fund

From the Board Chair



Without a doubt, we are living in a time of challenge and opportunity. We are experiencing the worst economic conditions since the Great Depression and the national political climate is commonly described as toxic. Despite this, RESULTS and REF continue to be successful in making an impact for the poorest people in our nation and the world. We are serious about our work to end the worst aspects of poverty, and we are leading the push for creative long-term solutions.

Let me share with you three important developments that occurred in 2009. First, we launched a new campaign for a Global Fund for Education, seizing on a pledge made by then-presidential candidate Barack Obama during the 2008 election. In so doing, we've inspired a new enthusiasm for action to achieve universal primary education. Our leadership role in this campaign was evidenced when we were asked to become the host for the U.S. chapter of the Global Campaign for Education.

Secondly, our executive director, Joanne Carter, was selected to be a member of the Board of Directors for the Global Fund to Fight AIDS, Tuberculosis and Malaria. This honor is an acknowledgement of the tremendous work we have done in helping to create and fund what has become

a leading financing mechanism for the prevention and treatment of AIDS, TB, and malaria. Her position also gives RESULTS/REF a greater leadership role in the fight against these diseases.

Finally, we launched the "Campus for Change" program for college students and young people. We are training a new generation to be effective leaders by building community, engaging the media, and advocating for proven solutions to poverty, from tax credits that make a difference to low-income Americans to innovative microfinance programs that reach the poorest people in the world.

I am very grateful for your partnership in this work. At times the task seems daunting, but, as you know, "you can't do everything, but everyone can do something." The beauty of RESULTS is that when all our "somethings" are done in a coordinated way, we see real progress toward the end of poverty.



Scott A. Leckman, M.D.
Chair, Board of Directors
RESULTS and RESULTS Educational Fund

Taking Leadership in Extraordinary Times

“I was in danger, after 20 years in political life, of believing in the prayer, ‘God help me to accept the things I cannot change.’ Through RESULTS, I’ve learned that in fact our prayer should always be, ‘God, help me to change the things that I cannot accept!’”

— Judy Wasylycia-Leis, Canadian Member of Parliament
Speaking at the RESULTS/RESULTS Educational Fund 2009 International Conference

As the global recession continued in 2009, RESULTS and RESULTS Educational Fund (REF) stepped forward to thwart resignation and inspire action. It was a time of challenge and opportunity, but the strength of our grassroots activists and our strategic alliances made a profound difference for millions of people struggling to meet their basic needs. As the following pages prove, RESULTS/REF staff and activists have the courage to change the things that are not acceptable and to inspire their leaders to do the same.

who we are

RESULTS and RESULTS Educational Fund (REF) are sister organizations that, together, are a leading force in ending poverty in the United States and around the world.

We create long-term solutions to poverty by advocating for programs that provide access to health services, education, and opportunities to move up the economic ladder. We do this by empowering ordinary people to become extraordinary voices for the end of poverty in their communities, the media, and the halls of government. The collective voices of these passionate grassroots activists, coordinated with “grass-tops” efforts driven by our staff, leverage millions of dollars for programs and improved policies that give low-income people the tools they need to move out of poverty.

RESULTS Educational Fund (REF) identifies and promotes the most effective solutions to poverty by performing research and oversight of anti-poverty spending by the U.S. government and large donor institutions like the World Bank; building support by

engaging and educating the public, policy makers, opinion leaders, and the media; and training volunteers in public speaking, generating media, hosting community forums, and educating their communities and elected officials about our campaigns. A tax-deductible 501(c)(3), REF also houses Advocacy to Control Tuberculosis Internationally (ACTION), the Microcredit Summit Campaign, and the Global Campaign for Education-US.

RESULTS, our nonprofit, grassroots advocacy 501(c)(4) arm, advocates for specific policies and legislation that create or safeguard effective solutions to poverty, make programs run more efficiently and effectively, and extend coverage to those who need it. Our grassroots activists are key to the success of these campaigns.

More than 100 grassroots chapters are supported by both RESULTS and REF. Along with activists in six countries with RESULTS affiliate organizations, they form one of the most engaged and effective grassroots networks in the world.

RESULTS in the United States

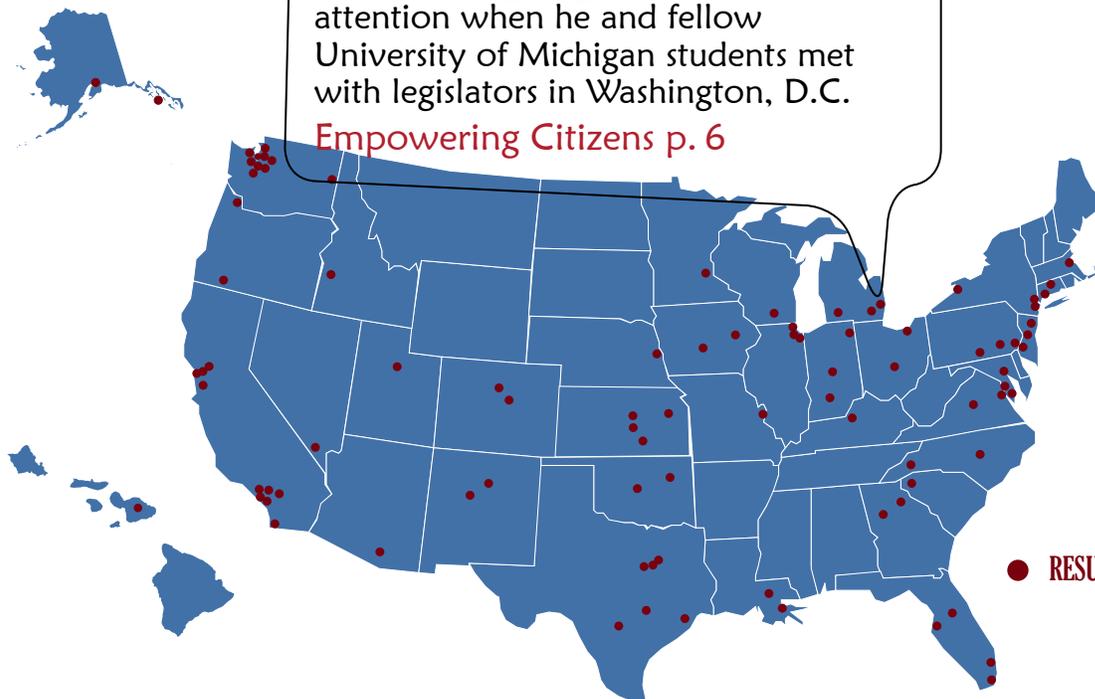


RESULTS activists from Santa Fe cosponsored three health care forums, attended rallies, and met and wrote their members of Congress to help pass health care reform.
Health Care for All p. 7



Leo Sitruk (right) got his representative's attention when he and fellow University of Michigan students met with legislators in Washington, D.C.
Empowering Citizens p. 6

In Haiti, Dieudonne Bruny is climbing a staircase out of poverty through an innovative microfinance program.
Microcredit Summit Campaign p. 9



● RESULTS Chapters in the U.S.

Indians with TB-HIV co-infection are receiving better diagnosis and treatment – critical life-saving efforts in a country with the world's highest burden of TB.
ACTION p. 10



Educating more girls is dramatically improving the lives of people in Africa, from preventing HIV transmission to increasing crop yields.
Education for All p. 8



- RESULTS International Affiliates
- ACTION Partners
- RESULTS International Affiliates and ACTION Partners
- Microcredit Summit Campaign Offices

Powerful Advocacy: “Nobody Does It Better”

How do we get results? Our strategy includes research, careful planning to determine the most effective campaigns, and partnerships with complementary organizations and powerful individuals. But our greatest strengths come from RESULTS’ core values: knowing that we can shape what’s possible in the world; linking big picture thinking to bold but targeted actions; forming strong communities; believing that anyone can be an ally; and, perhaps most importantly, training and supporting grassroots activists for action and empowerment.

In 2009, local and national outreach events attracted new activists and allowed us to expand our presence with 10 new chapters. We trained and supported these new volunteers and our seasoned activists to:

- Speak powerfully to their elected officials about the causes of poverty and solutions. Our activists held face-to-face meetings with 123 representatives and 27 senators and over 150 meetings with congressional aides;
- Mobilize communities to take action through an amazing 319 outreach events;
- Work with the media to raise awareness and build public pressure. Activists and staff published 189 letters to the editor and 89 op-ed pieces and generated 25 editorials, 57 articles, 15 radio/TV pieces, and 22 other pieces of media.

We also ramped up our efforts to engage a new generation with our Campus for Change program. Nineteen students from 15 colleges and universities (pictured below) were given scholarships to the RESULTS/ RESULTS Educational Fund 2009 International Conference and an extra day of student-specific trainings.

“Being a powerful advocate for the underserved and those who are often not heard has been on my list of things to do, but it was not until the RESULTS conference that I really seriously started my training,” said Leah Kolar, a student at the University of Texas. “RESULTS provides people the missing education on how to be a powerful advocate.”

The young activists also made an impression on Capitol Hill. In a meeting with Rep. John Conyers’ senior aide, Leo Sitruk, a student at the University of Michigan, compared his experiences of the health care system in the U.S. with that of France, where he grew up. The aide invited Sitruk to speak at a Judiciary Committee hearing the next day. “To be able to speak in front of the hearing was empowering,” said Sitruk.

Our collective efforts get results and applause. “More than any other organization, you have brought these issues [of poverty] to the U.S. Congress in a way that has forced more and more members to pay attention,” Rep. Adam Smith told conference attendees. “Quite honestly, nobody does it better.”

Did you know?

- Despite tough economic times, almost 250 RESULTS activists showed their commitment to our work and to ending poverty by paying their way to Washington, D.C., for our 2009 International Conference.
- Attendees and speakers came from all over the U.S. as well as Australia, Brazil, Canada, the Congo, India, Kenya, Mexico, Tanzania, and the UK.
- Activists held 274 meetings with House and Senate offices in two days!



Health Care Reforms Are a Giant Step Forward

As 2009 began, RESULTS celebrated the passage of one piece of hard-won legislation — the Children’s Health Insurance Program (CHIP) Reauthorization Act of 2009, which provided health insurance to over 4 million uninsured children — and accelerated a campaign for comprehensive health care reform that included coverage for society’s most vulnerable people.

While a national health program remains our long-term goal, we recognized that we could have the greatest impact during the 2009 health care debates by raising health care for those living in poverty as a critical element of reform. In particular, in order to reach lower-income Americans who lack insurance, we advocated for an expansion of Medicaid and community health centers.

All across the U.S., RESULTS volunteer activists organized health care forums and attended town hall meetings, held over 200 meetings with congressional offices, and generated over 60 pieces of media in support of these needed reforms. They made use of the information, training, and skills RESULTS/REF provides to put forward accurate information and a humane vision of what reform should be. Their commitment and determination helped to highlight crucial poverty-focused elements of reform.



By the end of 2009, both the House and Senate had passed health reform bills that included the key policies we sought. In the end, the Patient Protection and Affordable Health Act of 2010

included these significant poverty-reducing provisions:

- Starting in 2014, the Medicaid program will cover all people earning up to 133 percent of the federal poverty line. *This expansion is expected to provide 16 million uninsured people with coverage by 2019.*
- Funding for community health centers will increase by \$11 billion from 2011 to 2015 to *serve an additional 20 million people.*

We’re proud that we were able to play our part in health care reform by taking on concrete goals that will make a major difference for millions of low-income Americans.



Donna Smith, whose story of bankruptcy due to medical bills was featured in the movie *Sicko*, inspired RESULTS activists to fight for health care reform when she spoke at our International Conference.

Reaching Vulnerable Americans through the Recovery Act

The ongoing recession made our U.S.-focused poverty campaigns more important than ever. Through our Economic Opportunity Campaign, we advocated for expansions in features of the tax code that assist working families, such as the Earned Income Tax Credit (EITC) — a refundable federal income tax credit for low-income working individuals and families — and the Child Tax Credit (CTC), which helps low- and middle-income families with the cost of raising children. We also continued to champion early childhood development programs (in particular, Head Start and child care assistance) and the Supplemental Nutrition Assistance Program (SNAP), the new name for food stamps. In partnership with other organizations, we successfully fought to have these anti-poverty measures included in the economic recovery legislation passed in early 2009.

Did you know?

The American Recovery and Reinvestment Act of 2009 included specific benefits to help low-income Americans. These included:

- Expansion of the Child Tax Credit and the Earned Income Tax Credit that have helped 7 million low-income workers and their families.
- The largest-ever increases in funding for Head Start and child care assistance.
- Increases to SNAP (food stamp) benefits for 31 million Americans.

RESULTS is working to ensure that these benefits continue as long as they are needed.

Leading the Way on a Global Fund for Education

As a presidential candidate, Barack Obama made a campaign promise that could drastically improve the lives of tens of millions of children worldwide — he boldly pledged the creation of a \$2-billion global education fund. This pledge represents an unparalleled opportunity to ensure that all children have the chance to go to school and learn, so RESULTS, REF, and the Global Campaign for Education-US engaged in a multi-pronged campaign to make it a reality:

- REF staff met with members of the Obama transition team in January 2009 to discuss a vision for a multilateral Global Fund for Education.
- Our activists generated nearly 70 pieces of media calling for a Global Fund for Education. “Grass-tops” media efforts included a press conference with Queen Rania of Jordan and a media call with Archbishop Desmond Tutu.
- Activists educated members of Congress while staff helped organize a Global Education Week policy roundtable with Queen Rania, Rep. Nita Lowey, and Gene Sperling and Gayle Smith from the Obama administration.
- A letter calling for a Global Fund for Education from Nobel Peace Prize laureates Desmond Tutu and Muhammad Yunus and former President of Ireland Mary Robinson was sent to President Obama and other G8 leaders.
- Our activists secured 26 signers on a letter initiated by Rep. Adam Smith to President Obama calling on the



G8 to publicly pledge to create a Global Fund for Education by the 2010 G8 meeting.

By catalyzing support for a Global Fund for Education, we created a groundswell of popular opinion, which, in turn, led to important strides by Congress. The FY2010 House foreign aid funding bill

noted “the growing support for a Global Fund for Education and . . . encourages the administration to consider how . . . [its] leadership and resources can support the attainment of the Education for All Goals.”

RESULTS activists also advocated for increased U.S. aid for basic education with more immediate results: For FY10, \$925 million was appropriated for education, an increase of \$225 million over FY09.

Did you know?

- A Kenyan study found that crop yields could rise up to 22 percent if female farmers had the same education and inputs (such as fertilizer, credit, investment) as male farmers.
- Burkina Faso made large gains in the enrollment and performance of girls by building schools in rural areas that include separate toilet facilities and by providing lunches.
- The ability of girls to avoid HIV infection is so strongly associated with school attendance that education is known as a “social vaccine” against the virus.

RESULTS Educational Fund Is Now the Secretariat of the Global Campaign for Education-US Chapter (GCE-US)



GCE-US is a broad-based coalition of U.S. organizations — including faith-based groups, non-governmental organizations, teachers unions, foundations, and think tanks — dedicated to ensuring universal access to quality basic education worldwide.

As host, REF is working closely with the staff, coalition members, and leadership of GCE-US to support a strong, coordinated Education for All advocacy strategy in the United States. By linking our grassroots activities more closely with global opportunities, such as GCE’s annual Global Action Week, we are magnifying our ability to get results for the over 72 million children who are still missing out on primary education. In addition, REF supports the advocacy activities of REF affiliates in the UK, Canada, and Australia who have been echoing the call for a Global Fund for Education in their countries.

The Microcredit Summit Campaign (MCS) is the world's largest network of microfinance stakeholders and the only global initiative with a long-range strategy to use microfinance as a tool to end global poverty. Each year, MCS holds a summit to promote best practices in the field, stimulate the interchange of knowledge, and work towards reaching goals.

More than 1,100 delegates from 35 countries attended the Latin America-Caribbean Regional Microcredit Summit in Cartagena, Colombia, in June 2009. MCS was honored to have the president of Colombia, Álvaro Uribe, open the Summit and to have in attendance the former president of Peru, Alejandro Toledo; first lady of the Dominican Republic, Dr. Margarita Cedeño de Fernández; and Nobel Peace Prize laureate Muhammad Yunus.

One of the elements that made this Summit a watershed moment for the field of microfinance was the inclusion, for the first time ever, of a plenary titled "Breaking the Rules of Microfinance to Better End Poverty: Innovations from Around the World." The session aimed to inspire delegates

and underscore the fact that microfinance can have a revolutionary role in alleviating global poverty. This plenary highlighted the remarkable work of two MCS members: Fonkoze, a Haiti-based microfinance institution (MFI) that has piloted innovative programs designed to help the very poorest climb a "staircase" out of poverty, and Jamii Bora, a Kenya-based MFI that counts beggars and former thieves among its 250,000 members.

The largest MFI in Haiti, Fonkoze makes six commitments to every client that enters its program. If the client fulfills her responsibilities — attending meetings, timely loan repayment, solidarity with her group — Fonkoze commits that within five years the client will: 1) have food on her table every day; 2) have a tin roof, a cement floor, and a sanitary latrine; 3) be able to send all of her school-aged children to school; 4) know how to read and write her name; 5) see her business assets accumulating; and 6) have the confidence to face her future, no matter what it holds.

Similarly, Jamii Bora, the largest MFI in Kenya, helps its clients "climb." Its revolutionary projects include a "get sober" program, rural housing development for former slum-dwellers, and an in-house health insurance product. The most extraordinary of its accomplishments, however, is that some of the most destitute members of society — from prostitutes to beggars — have been able to build dignified lives for themselves and their families.

We have fast climbers out of poverty and slow climbers, but everyone is a climber.

— Ingrid Munro
Founder, Jamii Bora

Did you know?

- More than 154 million people held a microloan in 2007, according to the *State of the Microcredit Summit Campaign Report 2009*.
- Of these 154 million clients, 106 million were among the world's poorest people when they took their first loan.
- 83 percent of the poorest people holding a microloan were women.
- 90 percent of the poorest clients were from Asia, a continent that is home to approximately 63 percent of the world's population living on less than US\$1 a day.
- Loans to 106 million people benefited more than half a billion people when both clients and their families are included!



Looking toward the future, the MCS goals for 2015 are:

- 1) Working to ensure that 175 million of the world's poorest families, especially the women of those families, are receiving credit for self-employment and other financial and business services.
- 2) Working to ensure that 100 million families rise above the US\$1 a day threshold.



MICROCREDIT SUMMIT CAMPAIGN

A Project of RESULTS Educational Fund

Advocacy to Control Tuberculosis Internationally

Tuberculosis (TB) continues to kill one person every 20 seconds and approximately 9.4 million people contract TB each year. To tackle this challenge, Advocacy to Control Tuberculosis Internationally (ACTION), an international partnership of civil society advocates, works in two high TB burden countries and six donor countries to build support for investments in effective TB control. ACTION's impact has been huge — awakening leaders and the public to the unnecessary tragedy of this treatable disease, drastically increasing funding to prevent and treat it, and influencing the creation of policies for better TB control. Since 2005, ACTION has helped mobilize over US\$963 million in new resources from partner countries to fight global TB, which has helped increase rates of TB detection and treatment, particularly for people living with HIV/AIDS.

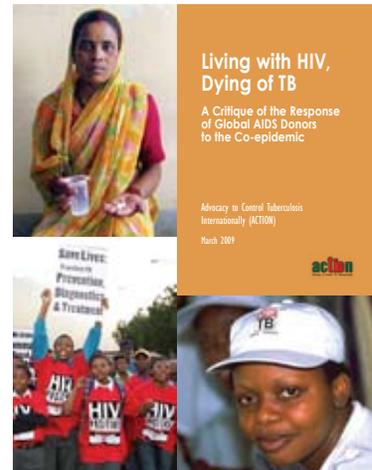


The ACTION secretariat, which is housed within REF, works with the eight partner organizations to use cutting-edge advocacy strategies that support country-specific and global solutions, such as the Global Fund to Fight AIDS, Tuberculosis and Malaria. From grassroots to “grass-tops,” ACTION leveraged advocacy opportunities at various levels to achieve its goals in 2009.

- The “Halfway There” campaign, launched in Nairobi, Kenya, celebrated the fact that half of all people needing treatment for AIDS, TB, and malaria were receiving it, but also reminded President Obama that 50 percent of those who need treatment still are *not* receiving it. The campaign sent over 11,000 postcards to the president from advocates in ACTION partner countries, urging him to fully fund the Global Fund.
- International conferences were used as valuable opportunities to educate civil society about the importance of combating TB. In December, ACTION partnered with the TB PhotoVoice Project to raise awareness around TB in the U.S. and cross-border populations of U.S. and Mexico at the International Union Against TB and

Lung Disease conference held in Cancun, Mexico. (TB PhotoVoice participants use photography to describe and help their TB-affected communities.) The men and women shared their stories from within the walls of *Nuestra Casa* (Our House), a mobile, experiential “exhibit for advocacy, communication, and social mobilization” created to reflect the lives of many people affected by TB.

- ACTION's research influenced policy decisions at high levels. The ACTION report *Living with HIV, Dying of TB: A Critique of the Response of Global AIDS Donors to the Co-epidemic* disclosed that efforts to address TB-HIV co-infection are modest to non-existent. As a result of the report and ACTION advocacy, the U.S. President's Emergency Plan for AIDS Relief (PEPFAR) now requires that countries that receive PEPFAR funding address TB-HIV.



A Sampling of ACTION Highlights Around the World

In 2009, ACTION welcomed its sixth donor country partner, **RESULTS Australia**. RESULTS Australia's advocacy efforts helped leverage the Australian government's contribution of over AUD\$175 million to the Global Fund since 2004. RESULTS Australia also brings extensive experience identifying and advocating for innovative financing mechanisms.

RESULTS UK's staff and grassroots worked with parliamentarians and government agencies to secure a pledge by the UK Department for International Development to provide £18 million over five years to the Global Alliance for TB Drug Development in order to accelerate the development of better TB drugs.

With **RESULTS Canada's** concerted grassroots action and advocacy, the Canadian International Development Agency pledged CAD\$127 million over five years to create a new international funding resource — the TB Reach Facility — to expand TB case detection to rural and impoverished communities.

RESULTS Japan, working with the Stop TB Japan Partnership, supported the launch of the M/XDR-TB Frontier Fund, which represents a new source of funding for TB research and development.

Global Health Advocates France and AIDES (ACTION's two partners in France) worked on the establishment of the Europe TB Coalition, which

RESULTS Educational Fund (REF), ACTION's U.S. partner, in collaboration with REF's sister organization RESULTS, focused on increasing U.S. funding for bilateral TB control and the Global Fund to Fight AIDS, Tuberculosis and Malaria. Strategies included educating the public and members of Congress about the need to treat TB and the remarkable gains made by the Global Fund in doing so, and supporting congressional sign-on letters calling for greater investment in TB control.

Grassroots volunteers were central to many of these efforts. They hosted monthly education and outreach meetings in over 75 communities in over 30 states across the U.S., and they acted quickly to rally congressional support when necessary. When it appeared that Congress would flat-line funding for global TB control, RESULTS initiated a letter in the House calling for an increase in funding. Our activists inspired 41 members of Congress to sign the letter, which was sponsored by Reps. Donald Payne and Don Young. As a direct result, the House Appropriations Committee added US\$50 million to global TB funding. The final appropriation for FY10 was US\$225 million — US\$63 million more than the previous year. This is a historic high water mark and especially remarkable in a year when many accounts were flat-funded.

REF also engaged grass-tops experts. Dr. Paul Farmer, from Partners in Health, led a national conference call to engage communities in supporting the Global Fund. Following the call, activists across the country spoke with their representatives, 98 of whom signed a letter to President Obama in support of the Global Fund. RESULTS grassroots advocacy also inspired 17 senators to sign a letter to Senate appropriators requesting US\$2 billion for the Global Fund for FY10. The Global Fund ultimately received US\$1.05 billion for FY10, US\$105 million more than the previous year.

REF staff also educated influential leaders about the critical importance of addressing the TB epidemic. During a REF-organized congressional staff delegation trip to Zambia



In Lesotho, where 85 percent of people with TB also have HIV, Global Fund-financed programs are critical for villages like Bobete, where these women have been able to access treatment for both TB and HIV/AIDS.

and Lesotho, key staff from the offices of four members of Congress witnessed the progress and challenges faced by developing countries as they try to address TB and TB-HIV, as well as the impact of U.S. government support.

Find out more about ACTION at www.action.org.

focuses its advocacy on the European Union. The coalition secured a call for a TB declaration in the European Union Parliament.

The work of the Kenya AIDS NGOs Consortium (KANCO) helped ensure a successful Global Fund Kenya Round 9 TB proposal, worth up to US\$50.6 million over five years, to enhance treatment through TB-HIV programming and reduce diagnostic delays experienced by vulnerable populations.

Global Health Advocates India and the Indian Network for People Living with HIV/AIDS (INP+) worked closely with the government of India to develop a successful Round 9 TB proposal to the Global Fund, worth a potential US\$199 million over five years, which will be used to treat 65,200 multi-drug resistant (MDR) TB patients, improve access to TB care for vulnerable and hard-to-reach populations, and improve care and support for people suffering from TB-HIV co-infection.

Did you know?

- REF works with the Eli Lilly MDR-TB Partnership to increase the number of spokespersons who can successfully raise awareness and support for global TB control, including addressing the threat of multidrug-resistant TB and extensively drug-resistant TB through media and advocacy outreach.
- In 2009, REF conducted media trainings in India and Tanzania, which prepared more than 30 advocates to work strategically with the media and policymakers.



Giving Now and for the Future



Mike Batell Takes on the “Challenge of Our Time”

Mike Batell was only 27 years old when he decided to turn an increase in income into a gift that would, as he said, “act as a catalyst to uplift the greatest number of people in the biggest way possible.” He dedicated \$30,000 to REF as a challenge grant to be matched dollar-for-dollar to increase REF’s fundraising capacity and expand the development department.

Like many people in his generation, Mike feels a sense of urgency about addressing the problem of extreme poverty. In fact, he calls it “the challenge of our time. It’s no less important than the abolition of slavery or the Civil Rights movement when it comes to the continued march of history towards successive advancements in equality and basic human dignity.”

And he feels strongly that RESULTS/REF plays a central role in that march. “Knowing that organizations like RESULTS can translate every \$1 they spend on advocacy into much greater sums from Congress, it became clear that focusing on advocacy, rather than direct charitable relief, would have the greatest impact,” he said.

“Making this gift has been the most important thing I’ve ever done in my life. In writing one check to RESULTS Educational Fund, I’m convinced I did more good in those two minutes than I did in the entire previous 27 years of my life combined.”

RESULTS/REF has a rich history of individual action and giving to benefit the greater good. If you feel compelled to make a significant investment in RESULTS/REF, the Development Office is available to help you determine what you would like your gift to accomplish. For more information, contact Donna Howard in the Development Office at (202) 783-4800 ext. 124 or email dhoward@results.org.



The Elys Leave a Gift that Endures

When John and Polly Ely were asked why they became active volunteers for RESULTS, John answered emphatically, “Because it’s a good idea, period.”

They were 87 and 85 years old at the time and had been writing, calling, and meeting with their legislators for almost a decade. John had served in the Iowa legislature and was impressed by what he called the “gigantic leaps that RESULTS creates.”

The Elys themselves played an important role in making those leaps happen. They led RESULTS’ Cedar Rapids, Iowa group for years. At their urging, Iowa legislators on both sides of the aisle signed on to bills supporting microfinance, education, and the Global Fund to Fight AIDS, Tuberculosis and Malaria.

The Elys recognized that their years of activism couldn’t go on forever, so they decided to support RESULTS/REF’s work in the future by making a bequest to RESULTS Educational Fund. When asked what inspired them to bequeath a significant portion of their estate, John exclaimed, “Look at the leverage! The money will go farther with RESULTS than with any other organization I know.”

John passed away in 2007 and Polly in 2008 — REF received their generous gift in 2009. Their legacy lives on at RESULTS and in the lives of people on the ground who benefit from this wonderful gift. We are pleased to honor them by using their bequest to leverage new opportunities and healthier lives for millions of people around the world.

A bequest is one of the simplest ways to remember those individuals and institutions you care about most. Contact Donna Howard in the Development Office at (202) 783-4800 ext. 124 or email dhoward@results.org to learn more about making a bequest to RESULTS or REF.

Thank you to all our generous donors, including those not listed here. Your financial partnership is essential to our collective work. The many ways that you give — with your money, your time, and your dedication — bring closer the day when all people, everywhere have the opportunity to achieve economic self-sufficiency and personal empowerment.

VISIONARIES

\$200,000 and Above

Agencia Española de Cooperación Internacional
Anonymous
Eli Lilly and Company
The Bill & Melinda Gates Foundation

\$100,000 to \$199,999

Johnson & Johnson
The Estate of Polly Ely

INVESTORS FOR SOCIAL CHANGE

\$50,000 to \$99,999

Sylvia Sabel & Joel Rubinstein
Marshall & Pam Saunders
UNCDF

\$25,000 to \$49,999

Anonymous
Michael Batell
Blue Orchard
CARE
Citigroup Foundation
Dignity Fund
Steven Funk
Gordon R. Irlam Charitable Foundation
Ludwig Family Foundation

\$10,000 to \$24,999

ACCION International
Anonymous
David Bodnick
Church of Jesus Christ of Latter Day Saints
CAF (Corporación Andina de Fomento)
FINCA International
Grameen Foundation
Roger Hudson
Keating Family Foundation
LDS Charities
PKSF
Fred & Courtney Steves
Unitus
World Savings Bank Institute
The Anne and Henry Zarrow Foundation

\$5,000 to \$9,999

Aeras Global TB Vaccine Foundation
Roxanne & Ward Allen

Equality Network Foundation
GloboKasNet, LLC
Alan Gold
Ellen Kempler Rosen
Scott Leckman
MicroCredit Enterprises
Jennifer Morals Trustee
Alan & Ellen Newberg
Michol O'Connor
Opportunity International
Rich & Reba Renner

OPTIMISTS

\$1,000 to \$4,999

Academy for Educational Development
Phyllis Alroy
Anna & Mark Amarandos
Anonymous
Steve Andre
Judy & Jim Arbogast
Ery Arias-Castro
Gene Arnholt
Stephen Arnold
Jamil & Charlotte Azzam
Bari Lipp Foundation
Louisa Barkalow
Carla Barrow
Susan & John Beckett
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Phyllis Bjorkman
Julia Bolz
Hugh Boyle
Paul Brindle
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Center for Anger Resolution Inc.
Marguerite Chandler
Anne Child
Elizabeth Clerkin
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Kathy Cochran
Charles Conlon
Alex & Emily Counts
Stephen & Laura Cox
Sam Daley-Harris
Bruce Davidson
Tom & Gun Denhart
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Peter & Sharon Fiekowsky
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Diane Friedman

Allison Gallaher
Leon Galloway III
Alan Gay
Global Action for Children
Vicki Gottlieb
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Phil Griffin
Richard & Lois Gunther Fund
Lisa Lewis & Charles Gust
Carl & Lene Hajek
Frances & Paul Harmon
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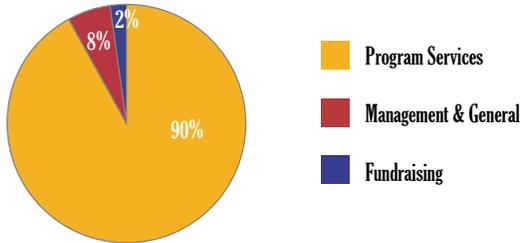
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TOTAL EXPENDITURES	\$5,443,000
Program Expenses	\$4.9 million
Management and General	\$423,000
Fundraising	\$120,000

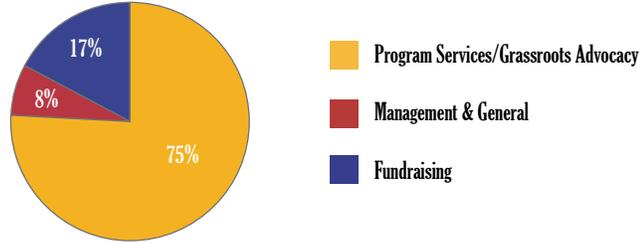


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TOTAL EXPENDITURES	\$227,557
Program Services and Grassroots Advocacy	\$169,863
Management and General	\$17,871
Fundraising	\$39,823



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— Eloise Sutherland
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