Dear Partners and Friends,

It was a tremendous opportunity and an enormous pleasure for me to be chosen as RESULTS’ and RESULTS Educational Fund’s executive director in March 2007. I came into an organization that is, as you’ll see in this report, composed of a tireless, caring, dedicated band of people who are achieving remarkable successes.

At RESULTS, we’re very good at documenting our successes. We know where we’ve made a difference and those differences are changing millions of lives. Throughout this report, you’ll read about dramatic results in each one of our program areas. Remarkably, our campaigns are moved by everyday citizens who once thought they couldn’t make a difference. They’ve come to believe they can do anything, because they have. With the support of our training and staff, these citizen advocates put in many long hours becoming versed not only in the issues, but the legislative process. They are steeped in the specifics of legislation they care about and understand the strategic steps necessary to open the doors that will transform ideas into action.

RESULTS and RESULTS Educational Fund (REF) are, in essence, umbrella organizations with spokes going in a number of critical directions. These spokes include campaigns to improve the health, education, and economic opportunity of low-income people in the United States and around the world. They also include the Microcredit Summit Campaign and the Advocacy to Control Tuberculosis Internationally (ACTION) project. I’m looking forward to building new campaigns, as well as to attracting a new generation of young activists and volunteers from diverse communities to our grassroots organization.

Like everyone at RESULTS and REF, I look to the day when ensuring that all people are lifted out of poverty and have a sustainable quality of life is so valued that RESULTS’ work is unnecessary. Until that time, I plan to bring as many resources as possible to bear to our work. I am constantly impressed by how well RESULTS is viewed by members of Congress and other organizations, and by the strides we’re making. It’s clear some of the best dollars anyone could spend are being invested here.

Sincerely,

Christine Naylor
Executive Director

Dear Supporters,

When I was asked to consider leading the board of directors of RESULTS and RESULTS Educational Fund, my first reaction was, “How could I possibly find the time?” I was already serving on four boards and traveling across America to launch the Nonprofit Congress. I allowed myself about 10 seconds to find an excuse to say no, before I realized how profound an opportunity this was and how much I owed RESULTS. I gave a hearty, “You bet I will!”

You see, until I met RESULTS, I was a babe in the nonprofit woods. I thought I was on the right road, while actually I was just walking in circles. Through RESULTS, I came to see the power of everyday people who are changing the world through citizen activism. I also came to know the work of Muhammad Yunus and countless other new-profit pioneers who are liberating millions through economic empowerment.

Most importantly, I could see how this amazing organization could take its message farther and faster, to more and more people. A new generation of students is graduating from college, many with up to 10 years of service under their belts. Like the aging boomers, theirs is a deep well of love and talent. They are also united in a common vision of people everywhere lifted up and permanently liberated. And that’s what I hope to help this organization do — bring a whole new level of RESULTS to a whole new level of RESULTS members.

Countless men and women have worked with our founder, Sam Daley-Harris, and our dedicated staff to build RESULTS. The heritage this board is entrusted to preserve is sacred to us. Our goal is to build upon and share that heritage, the mission, and our message with all those who, like me, are lost in the woods of charity while they long for the bright, warm light of justice. That is what RESULTS is about, and that is why I am so proud to serve.

Sincerely,

Robert Egger
Chairman of the Board of Directors
Bold actions and dramatic successes—those were the hallmarks of RESULTS’ and RESULTS Educational Fund’s (REF) 2006 campaigns.

In particular, it was a landmark year for microcredit, the revolutionary approach to ending poverty that RESULTS/REF has championed for two decades. With the awarding of the Nobel Peace Prize to Muhammad Yunus, the grandfather of the microcredit movement and a member of the RESULTS/REF board of directors, the world now recognizes what we have known all along — that economic empowerment and the eradication of poverty are necessary for a peaceful world.

For more on our Economic Opportunity campaign, see page 8.
For an overview of the Microcredit Summit Campaign, see page 12.

We also made strides in building momentum for health care for all Americans by 2010 and saw a historic commitment in funding to combat diseases that keep people trapped in poverty worldwide.

To learn more about our Healthy Families campaign, turn to page 9.
For the Advocacy to Control Tuberculosis Internationally project, see page 13.

Our efforts to ensure that all children have access to education are helping to knock down the barriers that keep the school doors closed for millions of children.

Learn about our Education for All campaign on page 10.

It takes a concerned and outspoken constituency to move our elected leaders to act on problems of poverty. By forming new grassroots chapters throughout the United States, our work is expanding into key districts and having even greater impact.

For more on our Empowering Citizens campaign, see page 11.

These successes and many others are proof that bold goals can be achieved through RESULTS’ and RESULTS Educational Fund’s powerful combination of citizen activism, visionary leadership, and political will.

“RESULTS is one of the few voices we have that is really trying to say the right thing on Capitol Hill. We would be in a pretty sorry state without your efforts.”

— Laurie Garrett, Senior Fellow for Global Health, Council on Foreign Relations
Where We Are —

Around the United States

Who We Are

RESULTS and RESULTS Educational Fund

RESULTS is a leading force in ending hunger and poverty in the U.S. and around the world. It builds the public and political will to end poverty through its two wings:

RESULTS, Inc. is a nonprofit, grassroots advocacy 501(c)(4) organization committed to creating the political will to end hunger and poverty by training — and empowering — individuals to speak out for effective solutions to poverty. RESULTS has chapters in over 100 locations in the U.S. Our volunteers form one of the most engaged and effective grassroots networks in the world.

 RESULTS Educational Fund (REF), a 501(c)(3) organization, focuses on creating the public will to end poverty by educating the public, media, and leaders about problems and proven solutions through education, training, research, and grassroots support. Major REF projects include the Microcredit Summit Campaign and the Advocacy to Control Tuberculosis Internationally (ACTION) project.

The success of our work proves that ordinary citizens can generate extraordinary changes.
RESULTS International Affiliates

RESULTS and RESULTS Educational Fund work closely with our affiliates in six other countries — Australia, Canada, Germany, Japan, Mexico, and the United Kingdom — who encourage their governments to create policies and funding for the end of hunger and extreme poverty. While each affiliate determines its own campaigns, actions are coordinated among countries for the greatest impact.

ACTION Around the Globe

With the Advocacy to Control Tuberculosis Internationally (ACTION) project, RESULTS Educational Fund has expanded its partnerships even farther. The ACTION coalition includes local partners in India, Indonesia, and Kenya, and RESULTS international affiliates in Canada, Japan, and the UK.

The combined power of our efforts within the United States and around the world improves the lives of millions of people on almost every continent.
RESULTS was founded on a key principle — that building and funding the solutions to poverty will only happen when citizens pressure their leaders to do the right thing. That’s why RESULTS and RESULTS Educational Fund stand out. Our staff does quality research and careful planning to determine our strategic campaigns, while volunteer activists drive our issues. We train ordinary people to educate and inspire members of Congress, the public, and the media about solutions to poverty. The collective voices of hundreds of ordinary citizens leverage millions of dollars for programs and policies that give low-income people the health and opportunity they need.

Citizen Training and Outreach

Our model is unique — and powerful. In over 100 communities across the U.S., RESULTS volunteers meet regularly to take targeted actions that increase our nation’s commitment to effective anti-poverty efforts. Actions range from calling for more resources for proven programs to ensuring that government policies actually break the cycle of poverty.

Each group is supported by RESULTS staff and volunteer leaders, who coach volunteers on how to:

› Speak powerfully about the causes of, and solutions to, poverty;
› Develop relationships with elected officials who determine policy and funding;
› Work with the media to raise awareness and build public pressure; and
› Mobilize their communities to take action.

International Conference

“People. Power. The End of Poverty.” That was the theme of RESULTS/RESULTS Educational Fund’s 2006 International Conference. The annual event, held in Washington, D.C., educates and empowers our activists, who then use their power to make specific requests toward the end of hunger and poverty.

Over 300 people attended the 2006 International Conference, held July 8-12. They heard from world-renowned speakers and experts in the field about the latest in poverty alleviation and legislative efforts. The list of speakers ranged from Dr. Jim Kim, co-founder of Partners in Health and executive director of the FXB Center for Health and Human Rights at the Harvard School of Public Health, to the Reverend Jim Wallis, executive director and editor of Sojourners. Members of Congress from both sides of the aisle also spoke, testifying to the influence RESULTS activists have had on legislation, as well as on their own sense of purpose.

Attendees sharpened their advocacy skills before traveling en masse to Capitol Hill for two days of meetings. In addition, representatives from our six international affiliate organizations came from as far away as Germany, Japan, and Australia and pressed their cases at the International Monetary Fund and the World Bank.

“The conference really rejuvenated our spirits and our belief in our ability to do this work,” said attendee Aiyeshia Hudson. “We were empowered through intense, practical training during our advocacy, fundraising, and outreach workshops, and we actually walked the walk during our many face-to-face meetings with representatives, senators, and congressional staff, and members of the IMF and World Bank.”
“Citizens really can steer the government.”

Advocacy

“It never forget it — it’s the public that has to demand the investment in what really counts,” Rep. Nita Lowey (D-NY) told RESULTS activists at the 2006 International Conference. To make our demands loud and clear, RESULTS activists sent thousands of letters and made thousands of calls to congressional offices in 2006, and they held almost 600 meetings with their members of Congress and congressional aides.

In just two days in July (during the International Conference) they met with 215 offices and had more face-to-face meetings with their senators and representatives than during any previous conference. The results were almost instantaneous. Activists shared their concerns about fair taxes and the growing wealth gap with key senators and staff, which helped defeat attempts to pass tax giveaways for the wealthiest Americans. After activists around the country asked their representatives to sign on to the Stop TB Now Act, a bill that would increase U.S. investment in global tuberculosis control, the number of cosponsors jumped from 41 to 72 within weeks.

Activists were often in awe at what they accomplished. “Having the experience of talking to congresspeople and their aides and having them really listen to our issues and take action as a result made me really feel empowered as a citizen,” said first-time attendee Lisa Treumuth. “Citizens really can steer the government.”

Generating Media

Chronic poverty is easily ignored by news outlets, yet media coverage is essential for raising awareness and making poverty a higher priority for political leaders. RESULTS Educational Fund produces press releases and media packets and organizes media conference calls at strategic moments. We also train our volunteers to use the media as an effective advocacy tool.

In 2006, we generated over 240 local and national media pieces around World TB Day alone! The New York Times, Washington Post, Wall Street Journal, Los Angeles Times, Reuters, Associated Press, National Public Radio, and others reported on the challenges faced in the fight against TB. This record-breaking coverage was the result of conference calls for journalists and the passionate persistence of our activists. Our national conference call featured Dr. Kenneth Castro, Assistant Surgeon General and Director of the Division of TB Elimination at the U.S. Centers for Disease Control and Prevention, and Dr. Marcos Espinal, Executive Secretary of the Stop TB Partnership in Geneva. Grassroots activists in Arizona, California, Colorado, New Mexico, Texas, Indiana, Massachusetts, and Ohio organized state-level calls for journalists featuring international and local experts. Activists across the country also pressed for coverage from editorial writers, and wrote op-eds and letters.

This publicity, especially in key congressional districts, sent a clear message to Congress. Then-Representative (now Senator) Sherrod Brown (D-OH) testified to our success. RESULTS, he said, has “put this issue in front of policy makers in Washington.”

“I don’t know of a more effective organization in terms of raising the important issues of our time for our country and for the world, and the advocacy that you bring personally to these very important issues — the quality of life for our brethren throughout the world. It’s truly remarkable what this organization has done.”

— Representative James Walsh (R-NY)
In 1986, RESULTS launched its advocacy campaign for microcredit by introducing an unassuming man with an infectious smile and a brilliant idea — Professor Muhammad Yunus — to the U.S. Congress and media. Professor Yunus joined the RESULTS/REF board of directors soon thereafter, forming a partnership to put microcredit on the radar screen of the U.S. government and international finance institutions. Since then, Congress has consistently responded to RESULTS’ advocacy for microcredit with substantial increases in funding, which is now at $200 million a year.

On December 10, 2006, Professor Yunus and the microcredit bank he founded, Grameen Bank, were awarded the Nobel Peace Prize for empowering the very poor to create paths out of poverty with loans for small businesses. The tireless work of RESULTS and REF’s Microcredit Summit Campaign to increase U.S. and global support and funding for microcredit has helped catalyze the microcredit revolution of the last two decades. (For more on the Microcredit Summit Campaign, see page 12.)

At RESULTS, we strongly believe that more investment in microcredit is necessary, but even more critically, targeted interventions are needed to truly help the poorest free themselves from the trap of poverty. In 2005, we helped enact a groundbreaking microcredit law, which requires that at least 50 percent of all U.S. microcredit funding be devoted to people living in severe poverty (considered less than $1 a day). In 2006, RESULTS activists worked with members of Congress to ensure that the U.S. Agency for International Development (USAID) actually implemented the law. To guarantee this crucial focus on the very poor, the law also requires USAID to certify and use poverty measurement tools that track the poverty level of clients. With RESULTS’ support, members of Congress kept up the pressure on USAID, which ultimately did certify 12 country-specific poverty measurement tools.

RESULTS also worked to reduce the income and asset gaps here in the U.S. We strongly believe in a fair tax code that provides low-income families with opportunities to move up the economic ladder. Through our media and lobbying work, we supported tax code features, such as the Earned Income Tax Credit and the Child Tax Credit, that assist working families, and innovative savings programs called Individual Development Accounts.

We also opposed tax breaks for the wealthiest, which would have threatened resources necessary to fund pressing domestic human needs. Our media campaign to stop tax giveaways included an interview with Bill Gates, Sr., and a media conference call with former IRS commissioner Sheldon Cohen and others. Ultimately, efforts to cut tax credits that support low-income families failed as did those to repeal the estate tax.

It has been the dedication of ordinary citizens like me, RESULTS volunteers, that have helped make microcredit the force it has come to be.

— RESULTS activist Marjorie Trifon in a letter to the editor in the Seattle Times, October 23, 2006
Healthy Families

LACK OF ACCESS TO HEALTH CARE CAUSES AND deepens poverty for millions of families in the United States and around the world. Recognizing that access to health insurance is a huge barrier to quality, affordable health care for almost 47 million uninsured Americans, including 9 million children, our multi-year advocacy campaign is building momentum for health care coverage for all Americans by 2010.

Our 2006 efforts saw high-impact results as hundreds of RESULTS activists weighed in with the Citizens’ Health Care Working Group. The group was commissioned by Congress to conduct hearings across the country for public input and formulate a roadmap for the future of health care in the U.S. While universal health care was not a goal of the group’s initial draft report, after receiving testimony and thousands of comments from RESULTS activists and others, health care for all became one of their top recommendations.

Through community forums like these as well as our media efforts, RESULTS is invigorating the debate on universal health care and bringing it closer to reality.

RESULTS is also a key part of the global movement to increase access to interventions for diseases of poverty, in particular tuberculosis (TB), as well as HIV/AIDS, malaria, and other major child killers. Outbreaks of extensively drug resistant TB in 2006 reinforced the critical nature of our work.

The REF-led ACTION project is taking a multinational approach to drawing attention and resources to this global epidemic. (See page 13 for information on ACTION’s 2006 successes.)

Our activists’ tireless efforts over the past five years to support U.S. investment in the Global Fund to Fight AIDS, Tuberculosis and Malaria have been a key part of the movement to increase access to interventions for these diseases. Our actions in 2006 were literally lifesaving. RESULTS had worked hard to increase 2007 funding for the Global Fund, but, as 2006 ended, hundreds of thousands of people worldwide were suddenly at risk of losing access to critical treatment and prevention for the three diseases. With the foreign appropriations bills still unfinished, Congress threatened to hold our Global Fund contribution at the 2006 level of $550 million. Our activist network and allies immediately mobilized to make calls and send faxes to Congress and alert the media. When the dust cleared, Congress not only restored the threatened funding, but significantly stepped forward with the largest U.S. contribution to date for the Global Fund — $724 million.

With the help of this funding, by mid-2007, 1.1 million people had received anti-retroviral treatment for HIV/AIDS and 2.8 million people had received treatment for TB — a 100 percent increase from a year earlier. Over 30 million bed nets had been distributed to prevent malaria — an increase of 165 percent!

YOU ARE AT THE FRONT END OF A MOVEMENT THAT IS GOING TO CHANGE THE WIND.

— THE REVEREND JIM WALLIS, EXECUTIVE DIRECTOR AND EDITOR OF SOJOURNERS
ENSURING THAT ALL CHILDREN have access to education is key to any effort to break the cycle of poverty. Indeed, in modern history, no nation has achieved significant and sustained economic growth without free and compulsory basic education. Yet nearly 90 million children are still not in school.

School fees are one of the key barriers keeping the most vulnerable children — orphans, girls, the poorest — out of the classroom. When RESULTS and RESULTS Educational Fund took on this issue in 2004, we were told that abolishing school fees was impossible. By educating communities, the media, and Congress about the impact of these barriers on the lives of millions of children, and by working with strategic partners, RESULTS has forced a sea change — helping shift the World Bank’s position and carving out explicit U.S. foreign aid funding for this intervention. The abolition of school fees for primary education is no longer a matter of if, but how.

Opening the school house doors requires funding to scale up education systems (with teachers, books, and buildings) to serve the millions of children who flood classrooms when fees are dropped. RESULTS has consistently urged Congress to increase funding for basic education, which has risen from only $103 million in 2001 to more than $460 million in 2006. To ensure that this money is well targeted, we also urged members of Congress to insist that USAID enact basic education indicators for enrollment and retention of students, which USAID has begun to do.

Highlights from REF’s 2006 Education for All campaign include:

- Partnering with the Global Campaign for Education on “Send My Friend to School Week,” which included outreach events throughout the U.S. and a mock hearing on Capitol Hill in which children from India, Mexico, Columbia, and the U.S. testified to the need for universal education;
- Co-hosting a press briefing with then-U.K. Chancellor of the Exchequer Gordon Brown (now the British Prime Minister) and actress and humanitarian Angelina Jolie; and
- Sponsoring an educational trip to Kenya during which congressional staff learned about the country’s experience abolishing school fees for primary education.

Early Childhood Development

Because we know that affordable, quality, early childhood development services and childcare give low-income American children a better chance to succeed, support for Head Start and Early Head Start is the cornerstone of our domestic work. These tried-and-true programs provide comprehensive child development services to disadvantaged preschool children, toddlers, infants, and their families. In 2006, we continued our long-term strategy to expand and improve these programs, which paid off in a $103 million increase in congressional funding for 2007. Our ultimate goal is that all children from birth to age 5 have access to quality early learning that meets the needs of low-income families. We look forward to continuing our work in this area.
Empowering Citizens

It is the collective power of our volunteer activists — speaking to their elected leaders, the media, and communities — that drives our successes. Because expanding RESULTS’ and RESULTS Educational Fund’s presence in congressional districts across the country is key to forcing poverty onto the political agenda, we made starting new chapters a top priority in 2006.

With the help of a generous donor, we launched an ambitious new initiative, called the Faith in Action project, to create partnerships with faith communities. While RESULTS and REF are secular organizations, the new initiative recognizes the importance of mobilizing and organizing people of faith. We also added an Iowa-based organizer to expand our presence in Midwestern states that are strategically important for our domestic anti-poverty work.

Our organizers found receptive audiences wherever they went. So many Americans hunger to harness the positive power of our democracy; they appreciate our unique system of training and support, which enables them to take tangible actions that, collectively, make a huge difference. By the end of the year, there were 12 new RESULTS chapters and another 30 new groups forming or in training.

We set very aggressive goals for our groups for achieving meetings with their members of Congress, generating media, and reaching out to their communities — and our activists delivered. In 2006, our volunteers and staff:

- Held 412 outreach events nationwide, educating and mobilizing communities to take action;
- Generated 69 editorials and 378 pieces of other media, including articles, op-eds, letters to the editor, and radio and TV coverage; and
- Had more face-to-face meetings with senators (36) and representatives (160) than ever before, as well as over 400 meetings with congressional aides, ... all to educate the public and elected leaders about effective solutions to poverty.

By giving our volunteers the training, tools, and support they need to make their voices heard in the corridors of power and the press, RESULTS is revitalizing democracy while changing — and saving — precious lives.

We’re not only trying to save the souls of those living in hunger and poverty, we’re trying to save the soul of government itself.

— Jos Linn, RESULTS Domestic Outreach Organizer and Faith in Action Project Coordinator

“RESULTS inspires me to be bold and courageous. You don’t generate champions unless you’re a champion.”

— Bruce Preville, San Jose, California
Microcredit Summit Campaign

“A REVOLUTIONARY APPROACH TO poverty alleviation took root in 1976 in Bangladesh when Muhammad Yunus lent a total of $27 to 42 desperately poor women. His faith in their ability to use the tiny sums to build businesses and to pay back the loans was the beginning of breaking the cycle of poverty.

Microcredit is now hailed as one of the most powerful tools to address global poverty, which it does in a way that builds self-esteem in the individual and self-sufficiency in the institution providing the financial services. With microcredit loans, some of the world’s poorest people — widows, the landless and homeless, even beggars — are able to start or expand tiny businesses and find a dignified route out of poverty. The awarding of the Nobel Peace Prize to Professor Yunus and his Grameen Bank was an acknowledgement that lifting people out of poverty is also requisite for peace.

Since 1997, the Microcredit Summit Campaign, a project of RESULTS Educational Fund, has helped shape the microcredit movement by setting ambitious goals and by providing an opportunity for microfinance institutions, policymakers, and civil society to share findings and best practices through councils, summits, and papers.

The Campaign hosted more than 2,000 delegates from over 110 countries at the 2006 Global Microcredit Summit, held in Halifax, Nova Scotia. The Summit was the culmination of the Campaign’s nine-year goal to reach 100 million of the world’s poorest families with credit for self-employment and other financial services by the end of 2005. It was also the beginning of a new phase distinguished by two bold new goals: to reach 175 million of the poorest with credit for self-employment and to ensure that 100 million people move above the $1 a day threshold — a measure of moving out of severe poverty — by 2015. This second goal relates closely to the Millennium Development Goal of reducing absolute poverty by half.

In 2006 the Campaign reported that over 3,000 microcredit institutions had reached over 113 million clients. Out of these, 82 million were living on less than U.S. $1 a day when they received their first loan. This brought the Campaign remarkably close to its goal of reaching 100 million of the poorest clients by 2005.

Professor Yunus addressed the Summit in his first visit to North America since winning the Nobel: “We’ve come a long way since 1997 when we first had our microcredit summit and set [a goal] to reach 100 million poorest families with microcredit. We were not taken very seriously. We were ridiculed. But today, we can celebrate.”

Former President Bill Clinton described the Microcredit Summit Campaign in his book, Giving:

“... the Microcredit Summit Campaign [is] an annual meeting of stakeholders that, for a decade now, has focused on reaching the world’s poorest families (those living on less than $1 a day), empowering women, building Microcredit institutions that are financially self-sufficient, and measuring the impact of Microcredit on clients and their families. The Summit brings together lenders, advocates, government and NGO donors, educators and international financial institutions to share best practices and help each other succeed.”
The human and economic toll inflicted by tuberculosis (TB) is staggering, yet tragically overlooked, making it #2 on TIME Magazine’s list of “Top 25 Most Underreported Stories of 2006.” The situation became even more urgent in 2006 with the identification of extensively drug resistant tuberculosis (XDR-TB) in sub-Saharan Africa.

The Advocacy to Control Tuberculosis Internationally (ACTION) project is an REF-led initiative, supported by the Bill & Melinda Gates Foundation, working for a greater global response to the crisis. It seeks to increase global resources for TB control, while advocating for expanded access to treatment in targeted countries burdened by the disease. Our coalition includes RESULTS affiliates in Canada, Japan, and the UK, and partners in India, Indonesia, and Kenya. We also work directly with leading experts from the World Health Organization, the Stop TB Partnership, and Global Health Advocates.

Launched in 2005, ACTION leveraged important policy changes and mobilized critical new funding in its second year. ACTION’s efforts to educate policymakers and the press in seven countries helped mobilize over $100 million in bilateral and multilateral TB funding from four key donor countries in 2006. Here are just a few highlights:

**Engaging the World Bank**
To help mobilize the seismic response necessary to address the TB epidemic in Africa, ACTION partners released *Enduring Neglect: The World Bank’s Inadequate Support for Africa’s TB Emergency*. The report, which was shared with World Bank officials, members of Congress, civil society, and the media, made substantial waves. Editorials supporting its recommendations were published in such papers as the *New York Times* and *Boston Globe*; articles were published in over 90 outlets around the world. The report and other ACTION activities catalyzed new action at the Bank regarding its support for TB in Africa.

**Linking TB with the Fight against AIDS**
TB is the leading killer of people with AIDS, yet the U.S. President’s Emergency Plan for AIDS Relief (PEPFAR) initially included no funding for TB/HIV. Through strategic advocacy, ACTION has influenced PEPFAR’s priorities: TB-HIV has become one of three “program priority areas.” PEPFAR more than doubled its funding for TB-HIV activities for FY2007 to a total of $120 million.

Efforts by ACTION partners in India helped inspire a commitment by India’s National AIDS Control Program to provide TB treatment to 2.8 million people living with HIV/AIDS. In Kenya, ACTION partners helped catalyze the creation of the United Civil Society Coalition against AIDS, TB and Malaria to ensure the effective implementation of Global Fund to Fight AIDS, TB and Malaria grants.

**Raising Awareness Worldwide**
ACTION partners coordinated around the world to help launch the Stop TB Partnership’s *Global Plan to Stop TB: 2006-2015*. This visionary plan details the resources needed to achieve the Millennium Development goal to reverse TB and save 14 million lives by 2015. RESULTS Canada and ACTION Kenya held press conferences that featured then-UN Special Envoy for HIV/AIDS in Africa Stephen Lewis and the president of the Canadian International Development Agency, and former President Kenneth Kaunda of Zambia and Kenya’s Assistant Minister of Health, respectively.

ACTION also organized activities on four continents around World TB Day, held on March 24. Zambian activist Winstone Zulu toured the U.S. and Japan, speaking with the media, policymakers, and civil society. Zulu, who is HIV-positive, survived TB, but his four brothers died for lack of access to treatment. “For many of us in Africa, AIDS literally means dying of TB,” he said.
### RESULTS and RESULTS Educational Fund

**$200,000 and Above**
- Bill & Melinda Gates Foundation

**$100,000 to $199,999**
- Anonymous
- Green Children Corporation
- Marshall and Pam Saunders

**$50,000 to $99,999**
- CIDA
- Citicorp Foundation

**$25,000 to $49,999**
- Anonymous
- Arab Gulf Programme for UN Development Organizations
- Austrian Development Agency
- Grameen Foundation U.S.A.
- Levi Strauss Foundation
- Joel Rubenstein and Sylvia Sabel Visa International

**$10,000 to $24,999**
- Academy for Educational Development
- Anne and Henry Zarrow Foundation
- Church of Jesus Christ of Latter-Day Saints
- Crystal Springs Foundation
- Eli Lilly Export SA
- Equality Network Foundation
- FINCA
- Friedman Family Foundation
- Fundacio Un Sol Mon
- ING Group
- Gordon Irlam
- Mary Lou Lopresti
- Ludwig Family Foundation
- Michel O’Connor
- Open Society Institute
- Richard & Lois Gunther Fund
- World Conference Holding Co.

**$5,000 to $9,999**
- Roxanne and Ward Allen
- John and Polly Ely
- Globeleq
- Alan Gold
- Roger Hudson and Mary Martin Johnson & Johnson
- Keating Family Foundation
- Boyd and Elizabeth Kennedy
- Stephen and Carla Kopczynski
- Evelyn Krause
- George and Eddy Krumme
- Oikocredit EDCS U.A.
- Oswald Family Foundation

**$1,000 to $4,999**
- Anonymous
- Andrews Kurth, LLP
- Stephen Arnold
- Bob and Diane Baker
- Jennifer Bird
- Harvey and Sharyn Blaustein
- Julia Bolz
- Betsy Bowie
- Jeff and Susan Bridges
- Paul Brindle
- Diana Pastora Carson
- Marguerite Chandler
- Anne Child
- Tom Clark
- Elizabeth Clerkin
- Kathleen Horden Close
- Mark Coats
- Kathy Cochran
- Jeremiah Collins
- Congressional Hunger Center
- Charles Conlon
- Alex and Emily Counts
- Stephen and Laura Cox
- Sam and Shannon Daley-Harris
- Don and Nancy Daniels
- Bruce Davidson
- Molly Decklever
- Lois Dodson
- Lawrence and Susan Donohue
- Jim Driggers
- Geoffrey Drucker
- Kathleen Duncan
- Anne Ellsworth
- Diana Fertsch
- Peter and Sharon Fieklowsky
- First Unitarian Church of Columbus
- John Franklin
- Allison Gallaher
- Vicki Gottlieb
- Richard Grady and Laura Hart
- Edgar Grevelle
- Groundspring
- Charles Gust and Lisa Lewis
- Thomas Hartnett
- Sue Hawes
- Philip and Carolyn Heinz
- Paul Hoffinger
- Paul Hornick
- ING Microfinance Support

**$500 to $999**
- John Stelle Zink Foundation
- Bob and Lynn Jones
- Philip Kaiser
- Martha Karnopp
- Kavitch Reynolds Productions
- Tanny Keeler
- Sara Keene
- Ellen and Ken Kempler Rosen
- Karen Kenney and Ron Schwind
- Karen King
- Oscar Lanzi III
- Lauralee LaPlante
- Dorothy Larocque
- Lasallle Bank
- Edward and Helen Law
- Jonathan Lewis
- Maud Lipscomb
- Michael Martin
- Harry Mason
- Alice McVey
- Stanton and Carol Merrell
- Donald and Jacqueline Michael
- Microsoft Matching Gifts Program
- Ronnie Mitzen
- Claudia Morgan
- Betty and Gay Morrow
- Jerome and Christine Nava
- Gail Neumann
- Alan and Ellen Newberg
- Bill and Tari Nicholson
- Elaine Nonneman
- Josh and Susan Aberman
- Gloria Page
- Lydia and Robert Pendley
- Dorothy Plenk
- Premiere Conferencing US
- Marion Reed
- Nina Reinecke
- Rich and Reba Renner
- John Roberts
- Robert and Barbara Sample
- Ken and Linda Schatz
- David and Judy Schubert
- Barbara Scott
- Joann Seethaler
- Kathryn Sherlock
- Kem Spaulding
- Fred and Courtney Steves
- Strake Foundation
- Louisa Streng
- Eloise Sutherland
- Scott and Sheila Swearingen
- William Taylor
- Jerome Usalis
- Marcia Yeidman
- Ginnie Vogts
- Jack and Lori Waters
- Barbara Weber
- Peggy Wheeler
- Peter Booth Wiley
- Richard Will
- Williams Family Trust
- Jerry Winter
- Michael Winters
- Merelyn Worthy
- Yvonne Wyborn

**Members of the Duncan/McQuillan Legacy**
- Carla Barrow
- Scott Baker
- Kathleen Close
- Kathy Cochran
- Don and Nancy Daniels
- Catherine D’Eramo
- Bob Dickerson
- John and Polly Ely
- Alan Gold
- Gloria Garrett
- Martha Karnopp
- Susan Keller
- Ellen Kempler
- Boyd and Elizabeth Kennedy
- Karen Kennedy
- Scott Leckman
- Julie Meyer
- Woody and Barbara Moore
- Rebecca Moulthrop
- Gail Neumann
- Alan and Ellen Newberg
- Robert and Barbara Sample
- Frank and Terre Sanitate
- Marshall and Pam Saunders
- Still Moves
- Chuck and Marilyn Sutherland
- Marjorie Trifon
- Brigid Triggs
- Leslie Weinberg
- Merelyn Worthy

---

*REF donors include gifts to the Microcredit Summit Campaign and ACTION projects.*

---

Thank you to all our donors, and particularly to our monthly sponsors, for their faithful and generous giving which sustains our work.
RESULTS Educational Fund

SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Sponsors</td>
<td>109,292</td>
</tr>
<tr>
<td>Foundations and Grants</td>
<td>1,198,933</td>
</tr>
<tr>
<td>Events and Contributions</td>
<td>1,008,990</td>
</tr>
<tr>
<td>International Conference</td>
<td>97,951</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>16,406</td>
</tr>
<tr>
<td>Rent Income</td>
<td>65,377</td>
</tr>
<tr>
<td>Net Investment Income</td>
<td>62,351</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td><strong>2,559,300</strong></td>
</tr>
</tbody>
</table>

OPERATING EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>4,845,219</td>
</tr>
<tr>
<td>Supporting Services</td>
<td>244,472</td>
</tr>
<tr>
<td>Management and General</td>
<td>89,004</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td><strong>5,178,695</strong> *</td>
</tr>
</tbody>
</table>

* Per generally accepted accounting principles, operating expenses recorded as being in excess of revenue are a result of multi-year grants being recognized in the year in which they were pledged, not when the revenues are received, while expenses are recognized as they currently incur over the course of the grant’s life. This timing of revenue and expense recognition may lead the reader of these financial statements to incorrectly conclude that the organization is incurring significant losses, when it is making expenditures from grants that were included in revenues in previous years.

“Between 1992 and 1995, I raised about $700,000 for microcredit banks. That was a lot of work. In a similar time period, RESULTS activists raised $50 million for microcredit by lobbying Congress. It was obvious that I could be more effective as a RESULTS activist and donor.”

— Marshall Saunders, RESULTS major donor and volunteer group leader, and founder of Grameen de la frontera, Mexico

RESULTS

SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Sponsors</td>
<td>243,910</td>
</tr>
<tr>
<td>Foundations and Grants</td>
<td>10,000</td>
</tr>
<tr>
<td>Events and Contributions</td>
<td>112,957</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>1,064</td>
</tr>
<tr>
<td>Cost Sharing</td>
<td>347,081</td>
</tr>
<tr>
<td>Net Investment Income</td>
<td>9,837</td>
</tr>
<tr>
<td><strong>Total Support and Revenues</strong></td>
<td><strong>$724,849</strong></td>
</tr>
</tbody>
</table>

OPERATING EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>648,747</td>
</tr>
<tr>
<td>Supporting Services</td>
<td>115,708</td>
</tr>
<tr>
<td>Management and General</td>
<td>47,392</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td><strong>$811,847</strong> *</td>
</tr>
</tbody>
</table>

* Per generally accepted accounting principles, operating expenses recorded as being in excess of revenue are a result of multi-year grants being recognized in the year in which they were pledged, not when the revenues are received, while expenses are recognized as they currently incur over the course of the grant’s life. This timing of revenue and expense recognition may lead the reader of these financial statements to incorrectly conclude that the organization is incurring significant losses, when it is making expenditures from grants that were included in revenues in previous years.

RESULTS/RESULTS Educational Fund Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Honorable Sherwood Boehlert</td>
<td>U.S. House of Representatives</td>
</tr>
<tr>
<td>Sam Daley-Harris</td>
<td>Founder and Director, Microcredit Summit Campaign</td>
</tr>
<tr>
<td>Nancy Daniels</td>
<td>Grassroots Board Member</td>
</tr>
<tr>
<td>Robert Egger</td>
<td>Founder, DC Central Kitchen</td>
</tr>
<tr>
<td>Vicky Guzman, M.D.</td>
<td>Director, ASAPROSAR</td>
</tr>
<tr>
<td>Valerie Harper</td>
<td>Actress</td>
</tr>
<tr>
<td>Douglas Lichterman</td>
<td>Grassroots Board Member</td>
</tr>
<tr>
<td>Ernest Loevinsohn</td>
<td>Director General, Program Against Hunger, Malnutrition &amp; Disease, CIDA</td>
</tr>
<tr>
<td>Joan Lombardi</td>
<td>Director, Childrens Project</td>
</tr>
<tr>
<td>Charles Sutherland</td>
<td></td>
</tr>
<tr>
<td>Scott Swearingen</td>
<td>Grassroots Board Member</td>
</tr>
<tr>
<td>Bruce Underhill</td>
<td>Grassroots Board Member</td>
</tr>
<tr>
<td>Honorable James Walsh</td>
<td>U.S. House of Representatives</td>
</tr>
<tr>
<td>Marianne Williamson</td>
<td>Author and President of the Board, The Peace Alliance</td>
</tr>
<tr>
<td>Marian Wright Edelman</td>
<td>President, Children’s Defense Fund</td>
</tr>
<tr>
<td>Prof. Muhammad Yunus</td>
<td>Managing Director, Grameen Bank</td>
</tr>
</tbody>
</table>

“Between 1992 and 1995, I raised about $700,000 for microcredit banks. That was a lot of work. In a similar time period, RESULTS activists raised $50 million for microcredit by lobbying Congress. It was obvious that I could be more effective as a RESULTS activist and donor.”

— Marshall Saunders, RESULTS major donor and volunteer group leader, and founder of Grameen de la frontera, Mexico