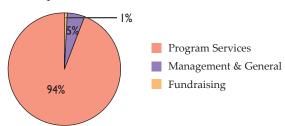
## **Financial Summary**

#### **RESULTS Educational Fund**

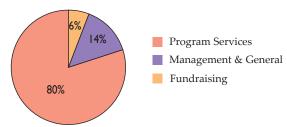
2006 Revenues: \$2,559,300 2006 Expenses: \$5,178,695\*



#### **RESULTS**

2006 Support Revenues: \$724,849

2006 Expenses: \$811,847\*



<sup>\*</sup> Per generally accepted accounting principles, operating expenses in excess of revenue are a result of multi-year grants being recognized in the year in which they are pledged, not when the revenues are received, while expenses are recognized as they currently incur over the course of the grant's life.

#### **RESULTS/REF Board of Directors**

Hon. Sherwood Boehlert, U.S. House of Representatives

Sam Daley-Harris, President, RESULTS, Inc, and Director, Microcredit Summit Nancy Daniels, Grassroots Board Member

Robert Egger, Founder, DC Central Kitchen Vicky Guzman, M.D., Director, ASAPROSAR Valerie Harper, Actress

Douglas Lichterman, Grassroots Board Member

**Ernest Loevinsohn**, Director General, Program Against Hunger, Malnutrition & Disease, CIDA

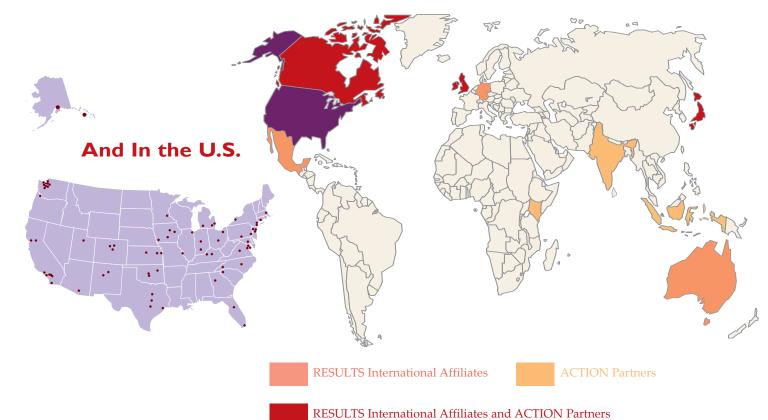
Joan Lombardi, Director, Childrens Project Charles Sutherland

Scott Swearingen, Grassroots Board Member
Bruce Underhill, Grassroots Board Member
Hon. James Walsh, U.S. House of
Representatives

Marianne Williamson, Author and Founder, Global Renaissance Alliance Marian Wright Edelman, President, Children's Defense Fund Prof. Muhammad Yunus, Managing

Director, Grameen Bank

Where We Are — Around the World



### Who We Are

RESULTS is a leading force in ending hunger and poverty in the U.S. and around the world. It builds the public and political will to end poverty through its two wings:

RESULTS, Inc. is a nonprofit, grassroots advocacy 501(c)(4) organization committed to creating the political will to end hunger and poverty by training—and empowering—individuals to speak out for effective solutions to poverty. RESULTS has chapters in over 100 locations in the U.S. and international affiliates in six countries. Our volunteers form one of the most engaged and effective grassroots networks in the world.

RESULTS Educational Fund, a 501(c)(3) organization, focuses on creating the public will to end poverty by educating the public, media, and leaders about problems and proven solutions through education, training, and research. Its projects include the Microcredit Summit Campaign and the Advocacy to Control Tuberculosis Internationally (ACTION) project.

### **How We Create RESULTS**

Our model is unique—and powerful. In over 100 communities across the U.S., RESULTS volunteers meet monthly to take targeted actions that increase our nation's commitment to effective anti-poverty efforts. Actions range from calling for more resources for proven programs to ensuring that government policies actually break the cycle of poverty.

Each group is supported by RESULTS staff and volunteer leaders, who coach volunteers on how to:

- ▶ Speak powerfully about the causes of, and solutions to, poverty;
- ▶ Develop relationships with elected officials who determine policy and funding;
- ▶ Work with the media to raise awareness and build public pressure;
- ▶ Mobilize their communities to take action.

The success of our work proves that ordinary citizens can generate extraordinary changes.



RESULTS 2006 Annual Report Bold actions and dramatic successes — those were the hallmarks of RESULTS' and RESULTS Educational Fund's (REF) 2006 campaigns. It was a

landmark year for microcredit, the revolutionary approach to ending poverty that RESULTS has championed for two decades. 2006 also saw a historic commitment in funding to combat diseases that keep people trapped in poverty, and momentum to build for health care for all Americans. These successes and many others are proof that bold goals can be achieved through RESULTS' powerful combination of citizen activism, visionary leadership, and political will.

# **Healthy Families**

RESULTS campaign to build momentum for health care coverage for all Americans by 2010 saw high-impact results in 2006 as hundreds of RESULTS activists weighed in with the Citizens' Health Care Working Group, commissioned by Congress to formulate a roadmap for the future of health care. While universal health care was not a goal of the group's initial draft report, after receiving testimony and thousands of messages from RESULTS activists and others, health care for all became a top recommendation.

As 2006 ended, hundreds of thousands of people worldwide were suddenly at risk of losing access to critical treatment and prevention for HIV/AIDS, TB, and malaria. RESULTS activists had worked hard to increase funding in the 2007 budget for the Global Fund to Fight AIDS, Tuberculosis and Malaria to \$724 million, when members of Congress threatened to limit funding to the 2006 level of approximately \$500 million. Our activist network was immediately mobilized to make calls and send faxes to Congress and alert the media. When the dust cleared, Congress not only restored the threatened funding, but significantly stepped forward to make the largest U.S. contribution to date to the Global Fund.

### **Education for All**

Ensuring that low-income children have access to quality early child-hood development services is key to any effort to break the cycle of poverty. For that reason, our campaign to support Head Start and Early Head Start, which provide comprehensive child development services to disadvantaged preschool children, infants, toddlers, and



their families, is the cornerstone of our domestic work. Our 2006 efforts paid off in a \$103 million increase in funding for 2007.

Nearly 90 million children are out of school in poor countries. School fees are one of the key barriers for vulnerable children. By educating communities, the media, and Congress about the impact of these barriers on millions of children, and by working with strategic partners, RESULTS has forced a sea change—helping shift the World Bank's position

on school fees and carving out explicit U.S. foreign aid funding to facilate the abolition of school fees. RESULTS has also been pressing Congress to increase funding for global education so that countries can scale up their education systems to serve the millions of children who come to class once school fees are removed. Due in part to our efforts, basic education funding has increased from only \$103 million in 2001 to more than \$460 million in 2006.

# **Economic Opportunity**

In 1986, RESULTS launched its advocacy campaign for microcredit by introducing a man with a brilliant idea — Muhammad Yunus — to the U.S. Congress and media. On Dec. 10, 2006, Dr. Yunus and the microcredit bank he founded, Grameen Bank, were awarded the Nobel Peace Prize for empowering the very poor with loans for small businesses. The tireless work of RESULTS' and REF's Microcredit Summit Campaign to increase U.S. political support and funding for microcredit has helped catalyze the microcredit revolution of the last two decades.



"No other organization has been as critical a partner in seeing to it that microcredit is used as a tool to eradicate poverty and empower women than RESULTS and RESULTS Educational Fund's Microcredit Summit Campaign."

— Muhammad Yunus, Nobel Peace Prize winner and RESULTS board member (pictured with Sam Daley-Harris, RESULTS' founder and Microcredit Summit Campaign director)

Working to massively increase the number of very poor people served by microcredit, the Microcredit Summit Campaign hosted more than 2000 delegates from 112 countries at the 2006 Global Microcredit Summit in Halifax, Nova Scotia. The Summit was the culmination of a nine-year campaign to reach 100 million of the world's poorest families. The Campaign has now set its sight on reaching 175 million of the world's poorest families and lifting 500 million people out of extreme poverty by the end of 2015.

## **Empowering Citizens**

"People. Power. The End of Poverty." That was the theme of RESULTS/REF's 2006 International Conference. It is the collective power of our volunteer activists — speaking to their elected leaders, the media, and communities — that drives our successes. Because expanding RESULTS' presence in congressional districts across the country is key to forcing poverty onto the political agenda, we made starting new groups a top priority in 2006. We launched an ambitious new initiative, called the Faith in Action project, to create partnerships with faith communities, and expanded our presence in the Midwest. By year's end, there were 12 new RESULTS chapters and another 30 new groups forming or in training.

And our chapters delivered. In 2006, RESULTS' volunteers and staff:

- ▶ Held 412 outreach events nationwide,
- ▶ Generated 69 editorials and 378 pieces of other media in venues ranging from the *New York Times* to National Public Radio,
- ▶ And had more face-to-face meetings with senators (36) and representatives (160) than ever before, as well as over 400 meetings with congressional aides,
- ... all to educate the public and elected leaders about effective solutions to poverty.

By giving our volunteers the training, tools, and support they need to make their voices heard in the corridors of power, RESULTS is revitalizing democracy while changing—and saving—precious lives.





## CTION: Advocacy to Control Tuberculosis Internationally

The ACTION project is an REF initiative supported by the Bill & Melinda Gates Foundation that draws global attention to underfunding of TB and helps countries burdened by the disease overcome barriers to effective and widespread treatment. One example of its 2006 successes: the report, Enduring Neglect: The World Bank's Inadequate Support for Africa's TB Emergency, is helping to mobilize the seismic response necessary to address the TB epidemic in Africa. Shared with World Bank officials, members of Congress, and the media, the report made substantial waves. Editorials supporting the findings were published in the New York Times and Boston Globe, and articles were published in over 90 outlets around the world. This and other ACTION activities have catalyzed discussions at the Bank on its support for TB. Other ACTION efforts to educate policymakers and the press in half a dozen countries have helped leverage considerable funding for TB from key donor countries.